

# CORPORATE PRESENTATION



***“Easy to do business with”***



A large group of people, mostly men, are posed in many rows outdoors. They are all wearing light blue polo shirts. The background shows some greenery and a building with the word "Global" visible on the right side.

# CONTENT OF THIS PRESENTATION

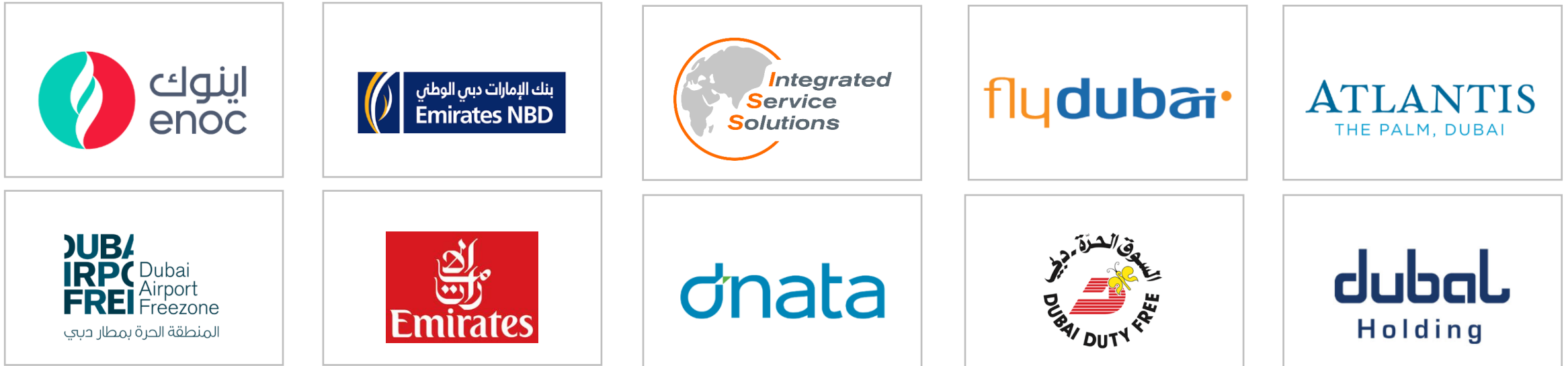
- ISS Global Forwarding Introduction
- ISS Global Forwarding India
- Regions In India
- Product Details
- Customers & Contact Matrix

# OWNERSHIP PORTFOLIO

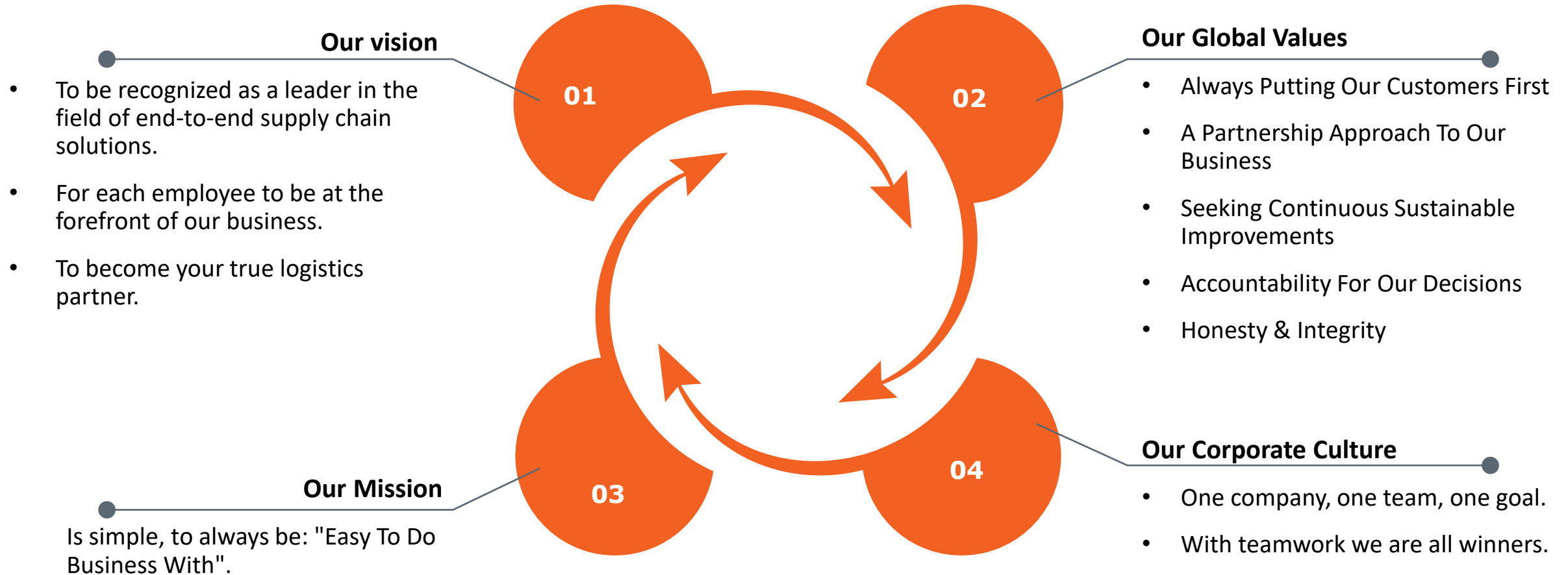
- INVESTMENT CORPORATION OF DUBAI (ICD) is the sole owner of Integrated Service Solution ( ISS) Global Forwarding



Overview of the major companies in the ICD portfolio some of

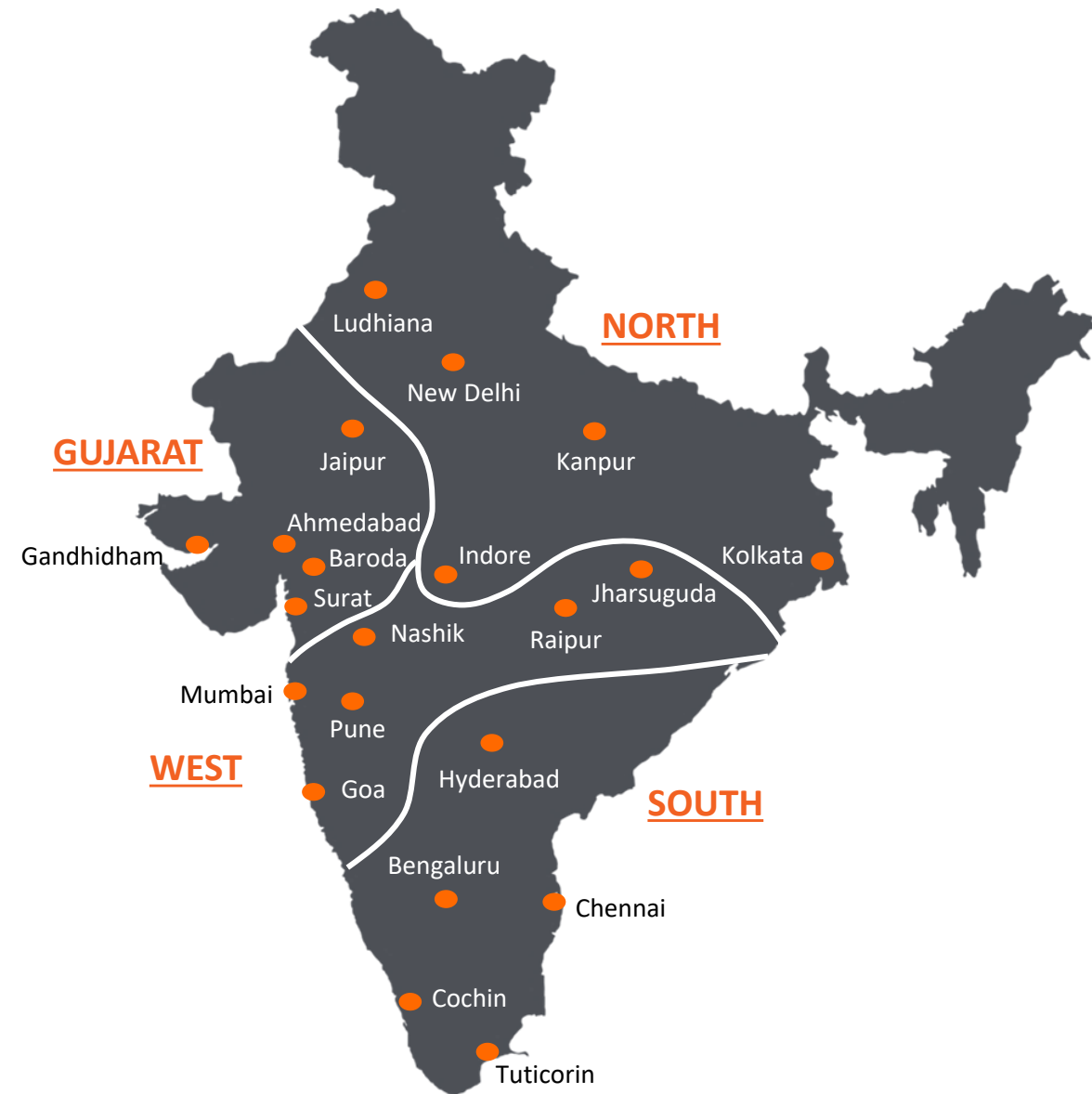


# OUR VISION, MISSION, GLOBAL VALUES & CORPORATE CULTURE

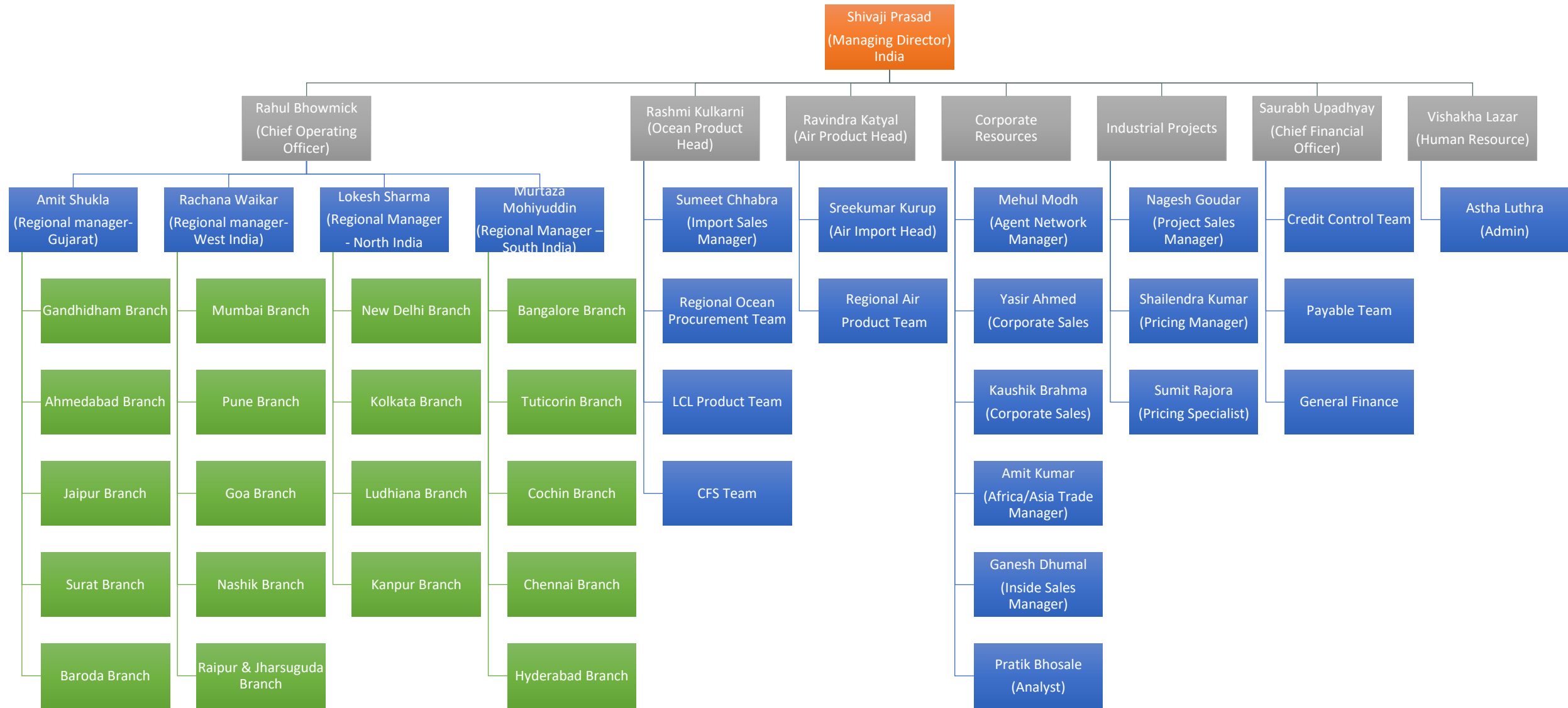


# ISS GLOBAL FORWARDING INDIA

- ISS-GF India and continues to grow its portfolio of clients and is leading in 3PL and 4PL Business
- With 21 offices in India, we serve the needs of clients within India from key locations.
- Team with Average of 15 years Industry experience.
- Awarded the “ Fastest growing forwarder in India “ in 2019
- Awarded as “National Best Brand Employer Of The Year“ in 2020



# ORGANIZATION CHART - INDIA





# ISS GLOBAL FORWARDING INDIA



# NORTH & EAST INDIA



- ISS-GF North India offices plays a very significant role as the same covers the major of up-country market of India.
- We have offices in Delhi NCR (Haryana State), Ludhiana (Punjab State), Kolkata, Kanpur and at Indore with strong Commercial as well as operational staff.
- Kolkata has been the important office to connect us with the business from North- east of India, East of India and Bangladesh
- We also do 3PL activity for one of the biggest clients of Singapore Retail industry and have a tie up with Amazon India.



**Mr. Lokesh Sharma**

**Regional Manager North & East India**



# NORTH INDIA

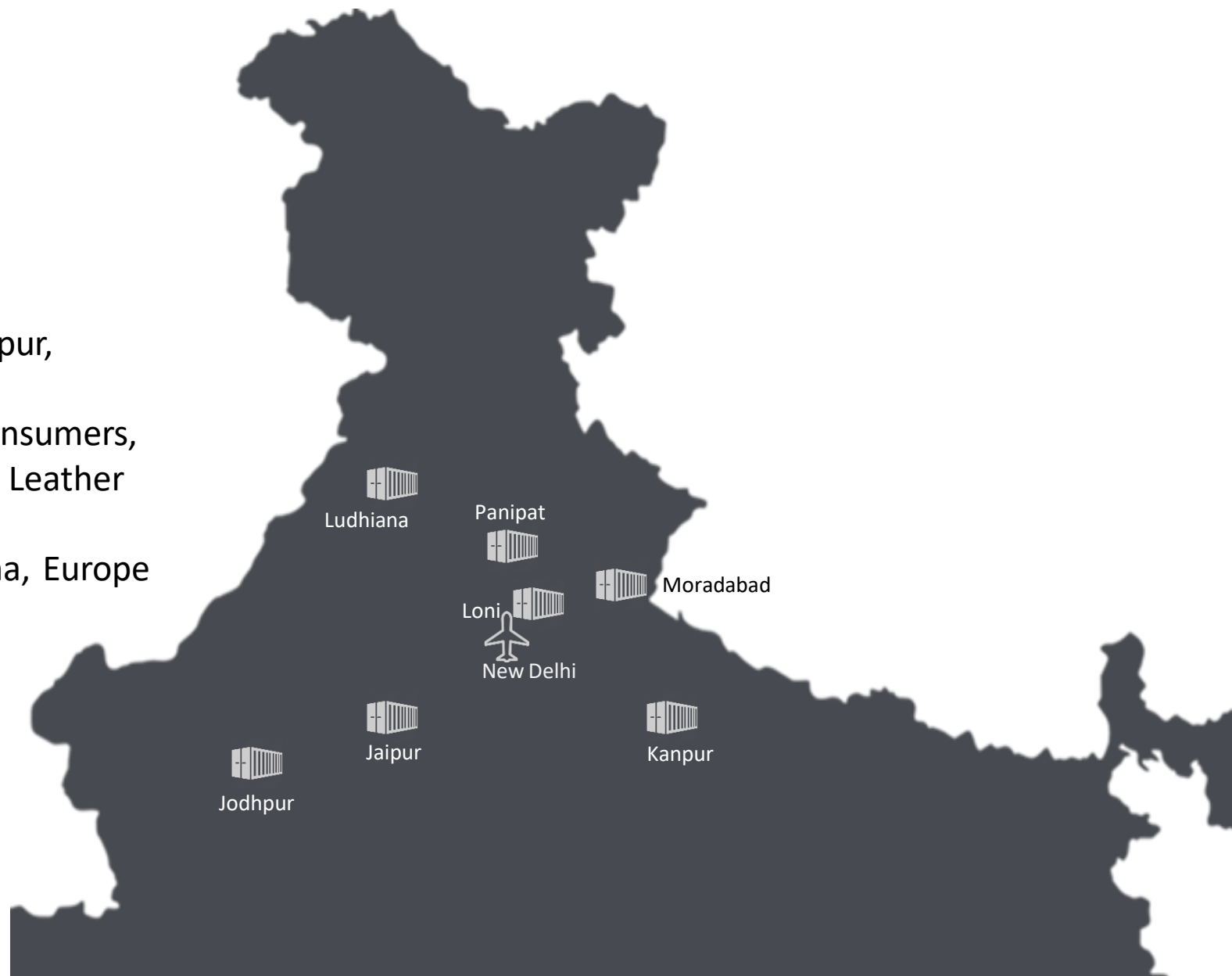
- Seaports – NA
- Airports – Delhi
- ICDs – Ludhiana, Moradabad, Loni, Delhi, Jaipur, Jodhpur, Kanpur and Panipat
- Major Commodities – Automotive, Retail, Consumers, Engineering Goods, handicrafts & Guar gum, Leather and Agriculture Products
- Trade Lane Focus – Africa, Gulf, Red Sea, China, Europe



Airports



Inland Container Depots



# EAST INDIA

- Seaports – Kolkata, Haldia
- Airports – Kolkata
- ICDs – Cossipore, Balasore, Jamshedpur
- Major Commodities –Engineering Goods, Steel, Pharma, Solar/ Renewables
- Trade Lane Focus – Singapore, Hong Kong, Bangladesh



Sea Ports



Airports



Inland Container Depots



# GUJARAT

- ISS-GF Gujarat, the giant in the transactional business of Indian markets.
- In Gujarat, we have presence in Mundra, Ahmedabad and Hazira with robust sales covering the complete market and a strong operations team to support the business brought in. We take pride in our CS who are 24\*7 available.



**Mr. Amit Shukla**  
**Regional Manager Gujarat**





# GUJARAT

- Seaports – Mundra, Hazira, Kandla
- Airports – Ahmedabad
- ICDs – Sabarmati, Baroda, Kandla, Tumb, Sachin
- Major Commodities –Solar/ Renewables, Ceramics, Stones, Sanitary Wares, Agriculture Products, Engineering Products
- Trade Lane Focus – USA, Middle East, Red Sea, Turkey, China



Sea Ports



Airports



Inland Container Depots



# WEST INDIA



- ISSGF India head office is location in West region of India ie. in Mumbai.
- We have our presence in Mumbai, Pune and Nashik, Raipur, Jharsuguda. West India has some of the most experienced commercial team backed up by the strong customer service and operation team.
- ISSGF West India also has a Corporate Customer Development program lead by the experts/experienced commercials in the company



**Ms Rachana Waikar**  
**Regional Manager West India**

# WEST INDIA

- Seaports – Nhava Sheva, Mumbai Port
- Airports – Mumbai, Pune
- ICDs – Nagpur, Murmagoa, Nashik, Pune, Aurangabad, Bhusawal
- Major Commodities –Engineering Goods, Agriculture Products, Retail, Pharma, Textile
- Trade Lane Focus – Africa, Germany, China, Italy, Singapore, Hongkong



Sea Ports



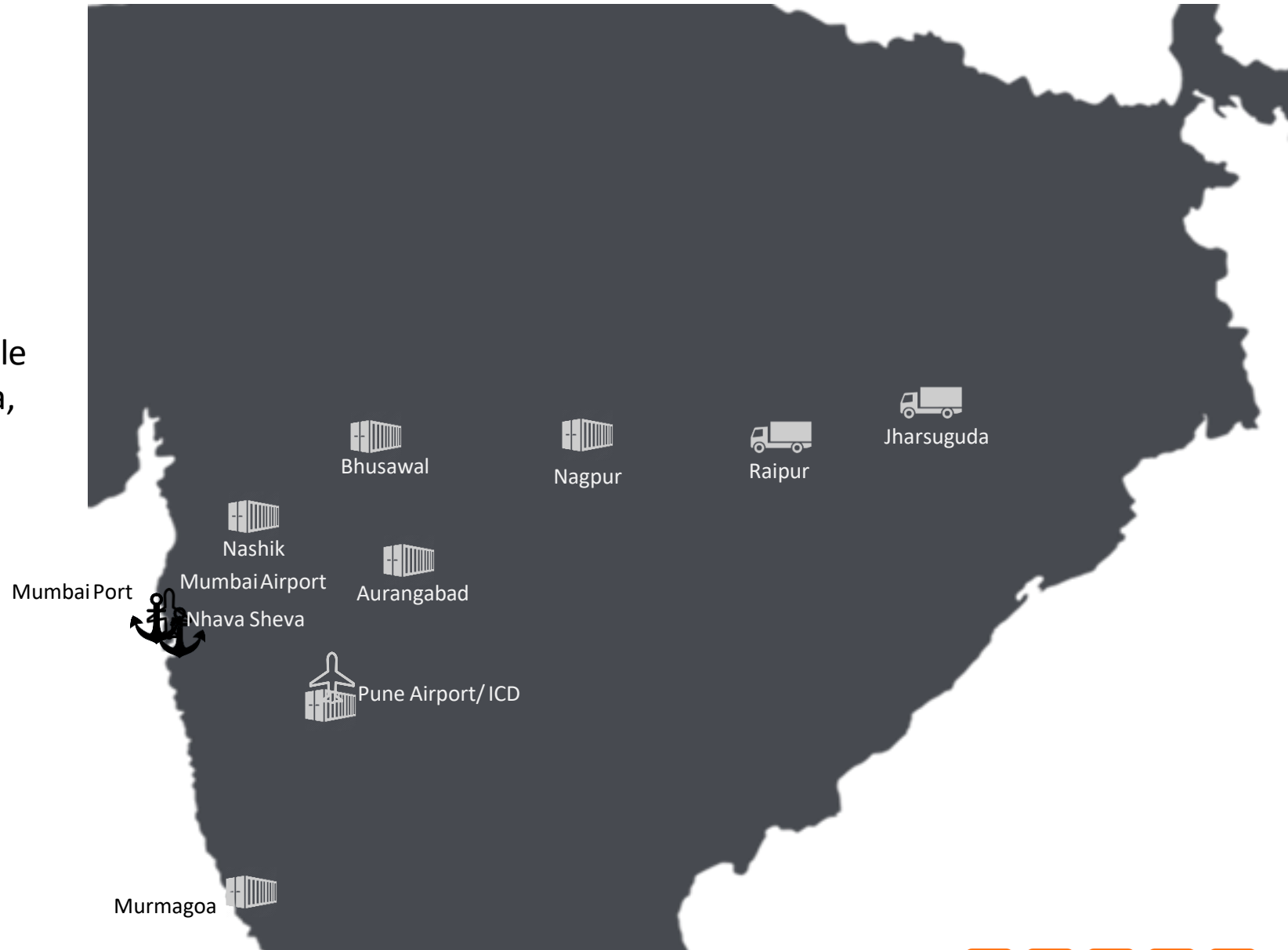
Airports



Inland Container Depots



Road Transport





# SOUTH INDIA

- One of the strategic regions of India in terms of covering the complete south India.
- We have our presence in Bengaluru, Cochin, Hyderabad, Chennai and Tuticorin.
- In South of India, ISSGF has three offices. Bangalore, Chennai, Hyderabad and Cochin, again with strong commercial and operations team.



**Mr Murtaza Mohiyuddin**  
**Regional Manager South India**



# SOUTH INDIA

- Seaports – Chennai, Ennore, Kattupalli, Krishnapatnam, Cochin, Mangalore, Tuticorin
- Airports – Bangalore, Chennai, Hyderabad, Cochin, Calicut
- ICDs – Bangalore, Mysore, Timapur, Sanathnagar
- Major Commodities –Engineering Goods, Automotive, Food Stuffs, Pharma, Solar/ Renewables
- Trade Lane Focus – Africa, Italy, United Kingdom



Sea Ports



Airports



Inland Container Depots



# PRODUCT HEADS



**Ms. Rashmi Kulkarni**  
**Ocean Product Head**



**Mr. Ravindra Katyal**  
**Air Product Head**



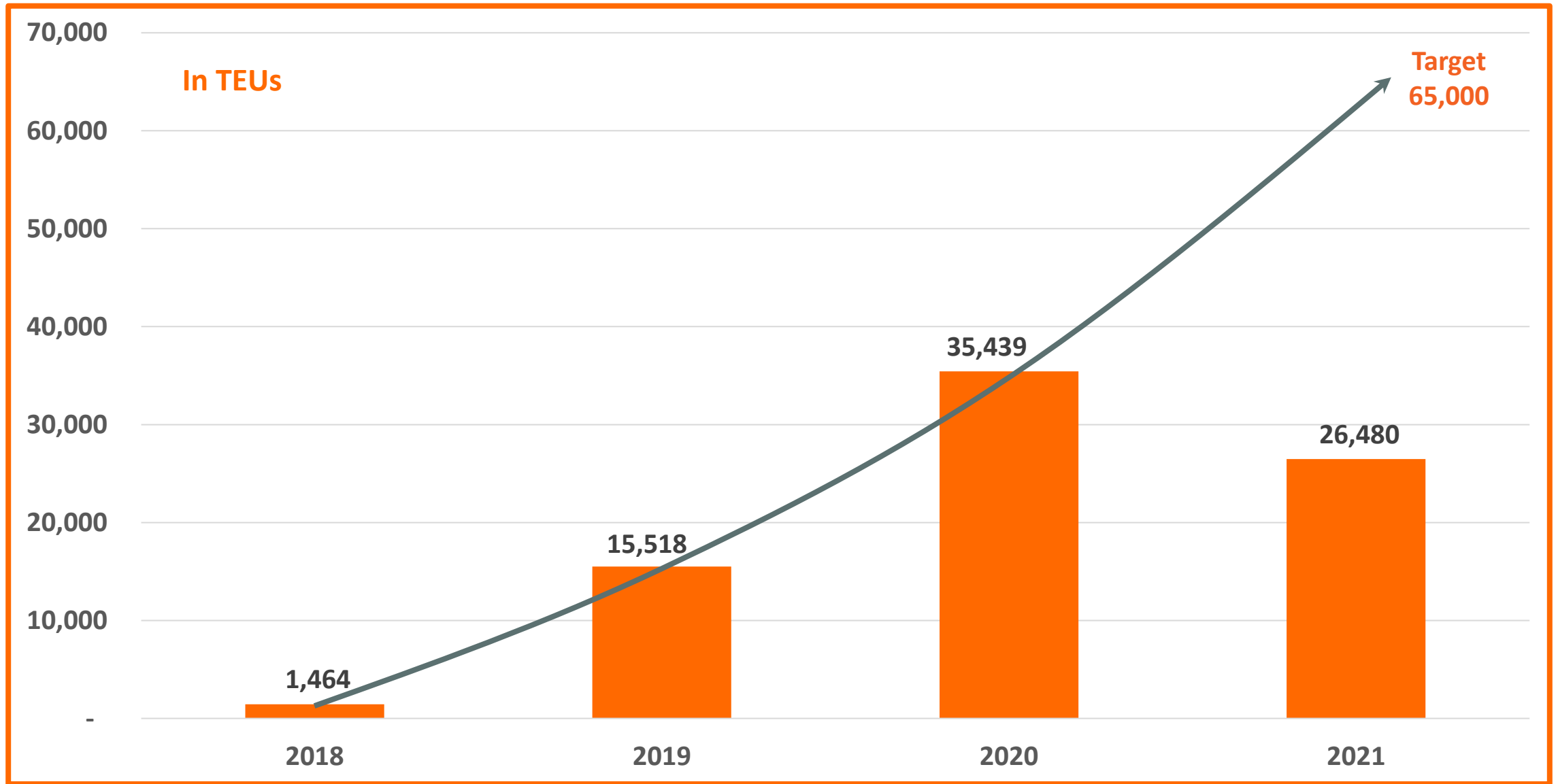
# OCEAN FREIGHT CAPABILITIES

- Very Strong Relationship with Carriers Like Hapag, CMA, Maersk , MSC , ZIM.
- One of the Leading Freight Forwarders on Weekly Loading from Mundra.
- Leaders in Proving Complex supply Chain Solution to Customer to reduce cost and improve Service Delivery.
- Leaders in Reefer Exports for Pharma Customers into Africa.
- Strong Custom Clearance and Transportation Capabilities to club with ocean freight.

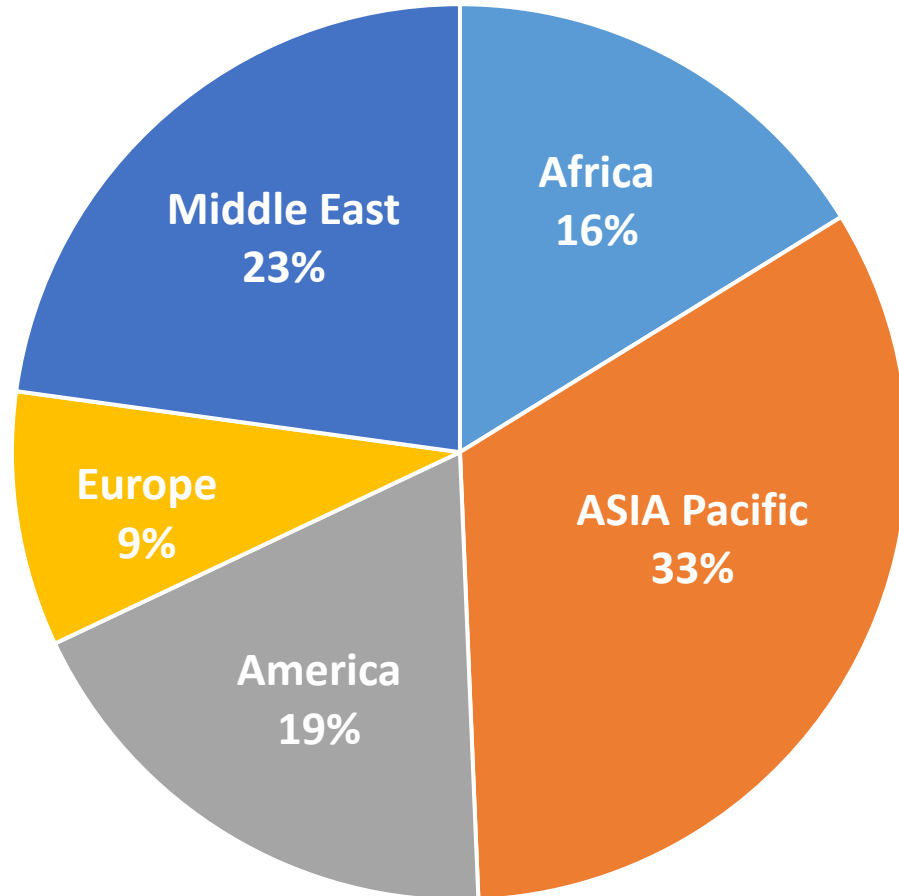


A global team delivering service excellence

# YEAR ON YEAR PERFORMANCE – OCEAN VOLUME



# TRADELANE PERFORMANCE – YTD 2021



TRADE	TEUS
AFRICA	4,290
ASIA PACIFIC	8,776
AMERICA	4,934
EUROPE	2,436
MIDDLE EAST	6,044
GRAND TOTAL	26,480

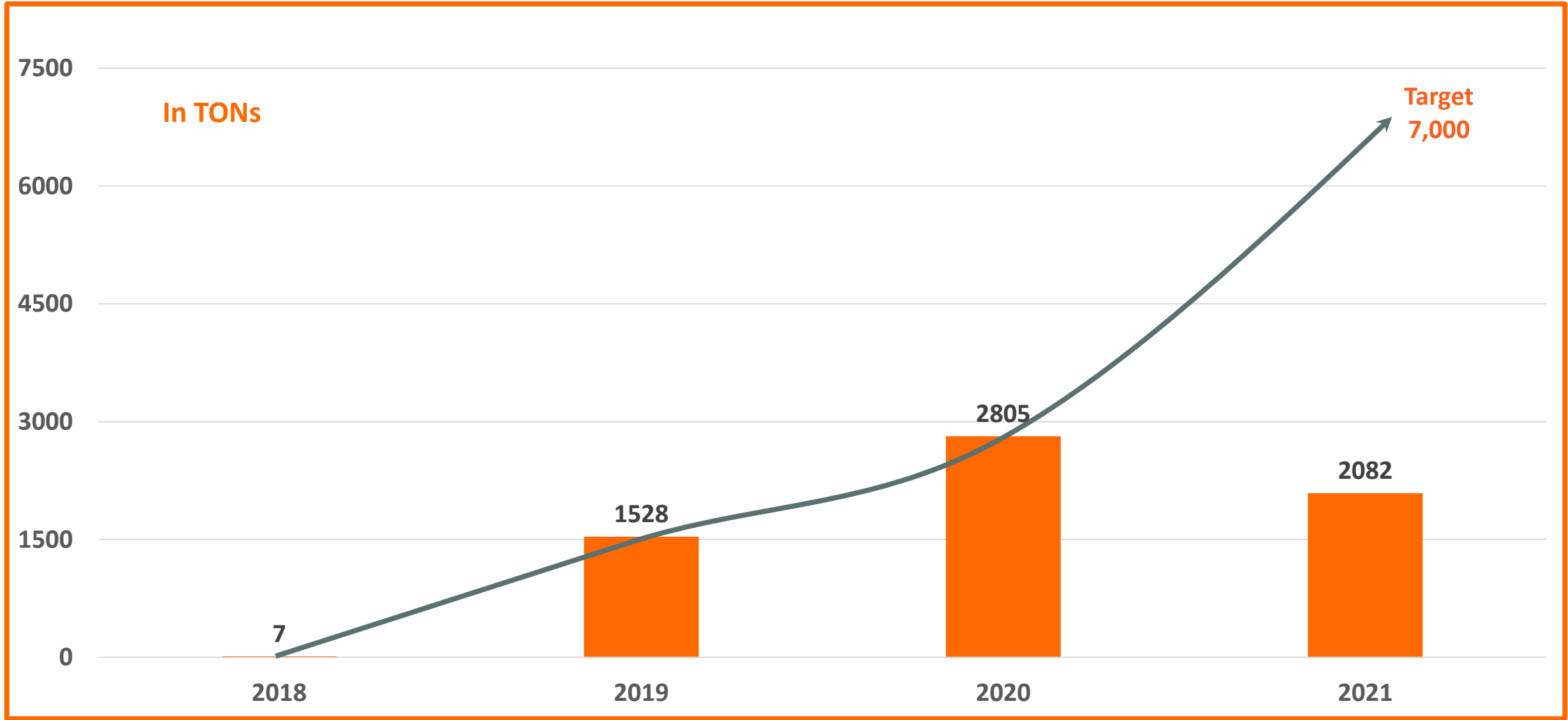


# AIR FREIGHT CAPABILITIES

- Fastest Growing Product with ISSGF India.
- Strong Relationship with all Airlines for second to none service delivery.
- Specialized Service Solutions for Pharma and Temperature controlled Commodities.
- Qualified DG Staffs to support Dangerous Goods.



# YEAR ON YEAR PERFORMANCE – AIR VOLUME



# SPECIALIZED PROJECT LOGISTICS SOLUTION

- Serving transmission industry, Plant installation of Cement and Ethanol.
- International Project Logistics – Air, Ocean & Ground.
- Project Team environment structured to Client needs.
- Barging
- Charters / Part-Charters
  - Ro/Ro Vessels
  - Multipurpose Vessels
  - Aircrafts
- Consolidation and Warehousing.
- Cost Effective Project Logistics Management.
- Tax Assistance according to Country requirements (Duty Exemption Services).
- Value Added Services.







*A global team delivering service excellence*

# PROJECT EXPERIENCES

## HEAVY CARGO HANDLING



*A global team delivering service excellence*



# 12 VESSEL CHARTERS OF PTA (JUMBO BAGS) – CHINA + TAIWAN + THAILAND TO INDIA & EGYPT

POL	CHINA: DALIAN, LIANYUNGANG
	THAILAND: MAP TA PHUT.
	TAIWAN: SAO + TAICHUNG + MAI LIAO ( ALL 3 PORTS ON A SINGLE VOYAGE)
POD	HAZIRA, DAHEJ, INDIA SOKHNA, EGYPT
SCOPE	POL TO DOOR IN INDIA - 34,000 MT PORT TO PORT: 184,000 MT
TOTAL WEIGHT	138,000 MT ON 12 VESSEL CHARTERS
CARGO DETAIL	PTA (PURIFIED TEREPHTHALIC ACID) 1.2 MT JUMBO BAGS





# AIRPORT PROJECTS IN INDIA – 11 AIRPORTS, 33 PBB UNITS, 14,850 CBM

POL	SHENZHEN, CHINA
POD	MUMBAI, MUNDRA, CHENNAI CALCUTTA.
SCOPE	Door to Door – Including Site offloading for AAI Airports  Ex Works to Chennai – BIAL Airport
CARGO DETAILS	Column 140 M Ton 44.13 x 5.08 x 5.45 m





# ELENEC PROJECT

POL –MUMBAI

POD – MAHAJANGA,  
MADAGASCAR

SHIPPER - GROUP POWER

CONSIGNEE - ENELEC

BREKBUK SHIPMENT

COMMODITY - 3 GENSETS

WEIGHT – 355.5 Tons

DOOR TO DOOR LOGISTICS





# RECENT SHIPMENTS



Client – Suzlon

Load Port – Nhava Sheva, Mumbai, India; Destination : Sines, Portugal

Carrier : MSC

Cargo : NACELLE

Cargo – 75MT + 4.2MT JIG = 79.2MT

9.4 m Length x 4.05 m width x 4.20 m height

Highlight : The operation was carried out by fixing an extension of JIG (Spreader Bar) to the gantry cranes and was a single-lift operation loaded on 3 x 40' Flat bed on the vessel.



# RECENT SHIPMENTS



Client : Praj Industries; Carrier : MSC

Load Port : Mundra, India; Destination : Houston, USA

Item Name : Column; Two Packages – 18.85MT and 31.75MT

Dimensions : 31.70 x 1.95 x 2.08 meters and 30.70 x 2.75 x 2.85 meters

Highlight : A complete bay was occupied to load these two units. The operation was carried out using gantry cranes and was a single-lift operation that loaded on 8 x 40' Flat Racks on the vessel.





# RECENT SHIPMENTS



**Origin: Mumbai, India**

**Destination: Burkina Faso**

**Packages: 29 packages, 755 CBM**

**Mode : Ocean freight to Ghana and thereafter by road to Burkina Faso**

**Project : Heidelberg Cement**

**Customer : Ayoki**

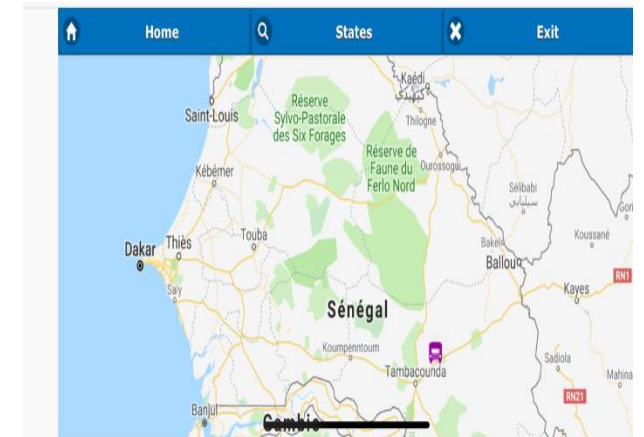


# Cement Plant Installation in MALI



## Heavy Lift - Cross country Road transportation

- Origin: India
- Port of Discharge : Dakar, Senegal  
Destination: Diago (Bomako) , Mali  
Dimensions: 15.1m x 4.4m x 4.4m , 95MT
- Client : Promac Engineering , Bangalore



## PROJECT DETAILS

- Transportation into 1100 Km Inland
- Set up of Complete Cement Plant in Bomaco Mali
- Project timeline of 1 year
- Volume of 250 containers + 3 Heavy Lifts
- Live Tracking of the Trucks
- Freight Movement from India to Senegal





# RECENT SHIPMENTS



**Origin: Nhava Sheva, India**  
**Destination: Alexandria**  
**Packages: 2 BBK units + 4 x 40**  
**FR + 2 x 20 FR.**  
**Customer : Thermax**

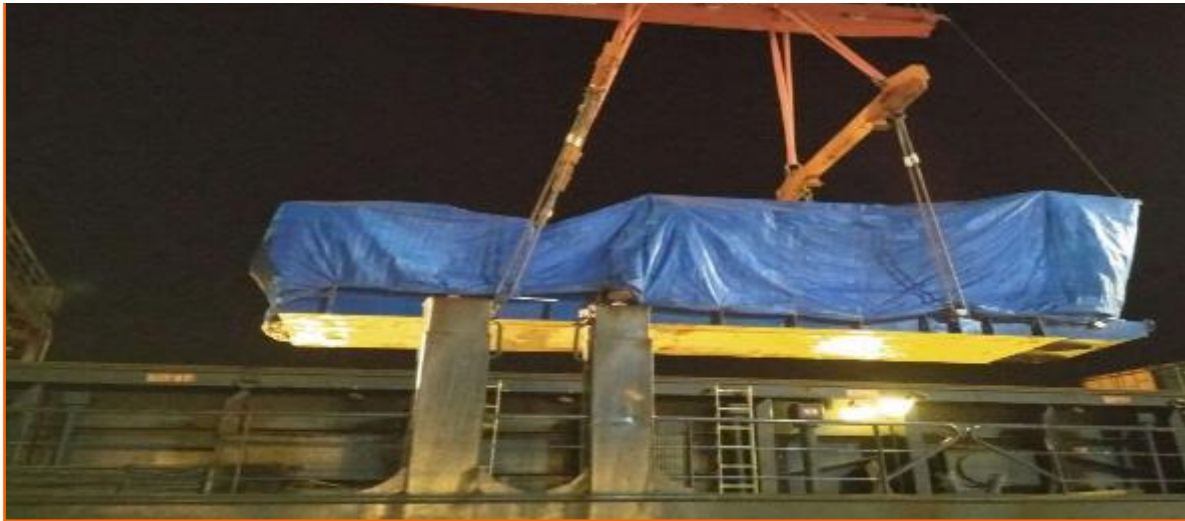




# RECENT SHIPMENTS



Origin: Tuticorin, India , Destination: Madagascar /Dimension : 11.5m x 2.9m x 4.35m weighing 95mt  
Mode : Ocean freight on self geared vessel / Consignee : ENELEC  
Final Delivery at Site which was 300 km from port



# TOP 50 TRADING CLIENTS IN INDIA





# AWARDS



**UPCOMMING FREIGHT FORWARDER  
OF THE YEAR 2019**



**FREIGHT FORWARDER OF THE YEAR  
2020**



**NATIONAL BEST BRAND EMPLOYER  
OF THE YEAR 2020**



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