

Afianci Global Networking Company Overview



January, 2022



Brazil's **trusted partner** for international business and global networking

- Afianci was founded with a specific goal in mind: to serve our customers and partners in all matters related to their foreign trade needs, **to go beyond freight forwarding** and to develop full-service solutions for our clients.

Our services include:

- Full-service international logistics;
- Customs clearance;
- Trading.





Afianci Global Networking
proud to be accredited
by the following
institutions, both
in Brazil and abroad.



49º Prêmio
Exportação RS

Serviço de Suporte à Exportação



ADVBRS





International Logistics

- Afianci offers a **full set** of freight-forwarding services for sea, air and ground transportation for international negotiations through our **vast network** of accredited partners and service providers. Our development in this segment has been key in positioning Afianci Global Networking as the **main regional service provider** for Asian, North American and European lanes. We are competitive in providing services for:

- FCL shipments;
- LCL shipments;
- Bulk shipments;
- Air shipments;
- Domestic ground transportation.





Importation Services



Brazilian ports and dry ports in which we operate:

Santos	Navegantes	Caxias Do Sul
Rio Grande	Salvador	Itapoa
Itajaí	Vitoria	Canoas
Eadi Novo Hamburgo	Rio De Janeiro	Suape
Paranagua	Pecem	Itaqui

In 2021, Afianci's logistics department focused on providing logistics and operation solutions to importing companies in Brazil, greatly receiving shipments originating from **16 different countries** handling **operations and customs clearance** in more than **15 different Brazilian ports**.



Exportation services

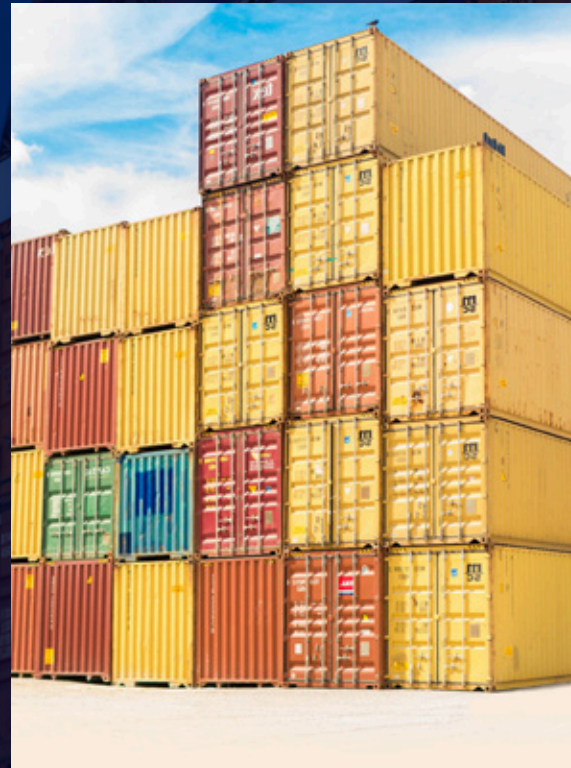
In 2021, Afiancis's logistics department delivered products in over **33 ports in 26 different countries.**





Customs Clearance

- Our team has the know-how and experience to provide a **wide array of services**, such as:
 - Customs clearance;
 - Company accreditation for international business;
 - Product registration and certification;
 - Tax and benefits cost analysis for importing companies.





Trading

- Aiming to develop our customers' **full potential in their international business**, our business development department will work with importers and exporters by working on:

Sourcing:

- Product development;
- Supplier certification and inspection;
- Cost estimation and analysis;
- Development of customized and OEM capabilities

Business development;

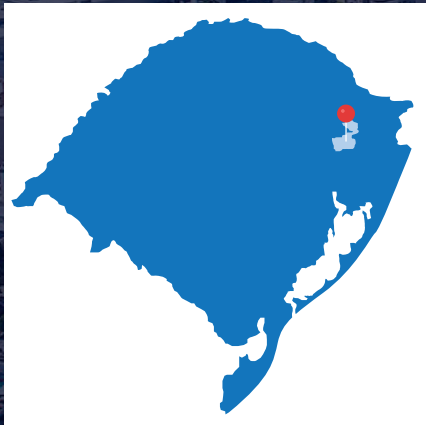
- Market research for exporters;
- Product accreditation and certification for international sales;
- Prospection and international sales services.





Afanci's Headquarters is Caxias do Sul, in Rio Grande do Sul State, in Brazil

- Caxias do Sul is the second largest city in Rio Grande do Sul state. The city is recognized as the **second largest metal-mechanic** pole in Brazil, and it is also the **second largest pole of plastics** and its derivatives of the State with **643 companies that process it**.



**4th richest city in
Southern Brazil**





Afanci and the Photovoltaic market in Brazil

- Afanci Global Networking has become the **forerunner in supplying logistics services** for importing companies in Brazil.
- So far, we have worked on the import, registration and custom clearance of over **200MW worth of PV generating equipment**, totaling over 300 thousand modules (more than 500 imported containers). This amounts to over USD 30 million negotiated through Afanci's services.





OUR GOAL FOR THE FUTURE

- Moving forward, it is our goal to **greatly expand** upon our already growing customer base and to strengthen and **increase our relationships** with partners and international service providers;
- Specifically, our international logistics department aims at: **130%** increase in departmental income, accomplished by expanding our export operations to **1500** TEU and our import services to **3000** TEU over 2022.

Our goal for the future

CONTACT



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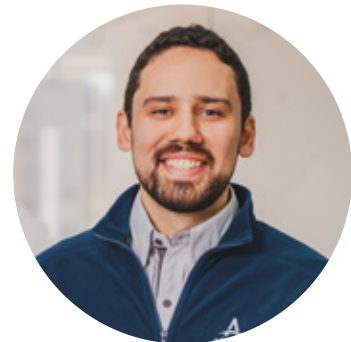
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