

专业 敬业 我们的事业
Profession, Dedication, Our Undertakings!



专业，敬业，我们的事业！
Profession, Dedication, Our Undertakings!

众诚国际物流

JIANGSU UNIWILL LOGISTICS CO., LTD.

江苏众诚国际物流有限公司
Jiangsu Uniwill Logistics Co., Ltd.

地址：南京江东中路108号（万达广场C座）24楼
Address: 24th Floor, (Block C, Wanda Plaza), 108
Jiangdong Middle Road, Nanjing
电话 (Tel) : +86-025-86660000
邮箱 (Email) : office@uniwill56.com
网址 (Website) : www.uniwill56.com



官方微信
Wechat QR code



采用环保纸印刷

公司名片

BUSINESS CARD



海关AEO高级认证企业

Customs AEO advanced certification enterprise



中国百优报关企业

China top 100 excellent customs declaration enterprise



全国优秀报关企业

National excellent customs declaration enterprise



首批进出口商品预归类单位

First batch of import and export commodities pre-classification units



TFS国际认证供应商

TFS international certified supplier



CRSAS体系认证企业

CRSAS system certification enterprise



中国人民银行AAA资信等级认证企业

AAA credit rating certification enterprise of the People's Bank of China



ISO9001: 2015国际质量体系认证企业

ISO9001: 2015 International Quality System certification enterprise

专业
敬业
我们的事业

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江苏众诚国际物流有限公司，创立于1996年，是全球领先的物流服务商。公司整合了海运进出口、空运进出口、仓储物流、驳船运输、公路运输、工程物流等服务，为全球客户提供一站式服务。

截至2020年底，公司拥有员工一千余名。在中国上海、苏州、太仓、张家港、扬州、芜湖、常州、镇江、九江、南通、滁州、合肥和常熟等地设有分支机构，在广州、深圳、青岛、天津、大连、宁波、连云港等地设有代理机构，在境外，代理网点遍及欧、美、亚、非、澳五大洲。无论何时何地，众诚始终坚持“信誉第一、客户至上”的服务宗旨，以卓越的服务给客户带来更好的发展。

在讲求企业社会责任、效率与知识并重的新时代，众诚以不断提升服务软实力为已任，凭借强大的综合实力和不断优化的质量管理体系，赢得了广大客户的信赖，并屡获殊荣。同时，公司注重科技创新，依托自身技术研发团队将现代化物流信息技术与互联网技术不断应用于物流链的各个环节，在提高效率、提升准确率、改善客户体验等方面成效显著。

在创造社会财富的同时，众诚勇于承担“回馈社会”这一崇高使命，积极参与慈善和公益事业，在抗击灾害和疫情、促进社会和谐等方面做出了积极贡献。

秉承“专业、敬业、我们的事业”的企业精神，坚持“诚信、和谐、卓越”的价值理念，众诚将一如既往为广大客户提供安全、及时、准确、经济、周到的全球综合物流服务。

Jiangsu Uniwill Logistics Co., Ltd., founded in 1996, is the world's leading logistics service provider that integrates marine import and export, air import and export, warehousing logistics, barge transport, road transport, engineering logistics and other services to provide one-stop services for global customers.

With over 1,000 employees, the company has set up branches in Shanghai, Suzhou, Taicang, Zhangjiagang, Yangzhou, Wuhu, Changzhou, Zhenjiang, Jiujiang, Nantong, Chuzhou, Hefei and Changshu, and agencies in Guangzhou, Shenzhen, Qingdao, Tianjin, Dalian, Ningbo, Lianyungang, with outlets throughout Europe, America, Asia, Africa, Australia. Uniwill always adhere to the service tenet of "reputation first, customer first" to bring better development to customers with excellent services.

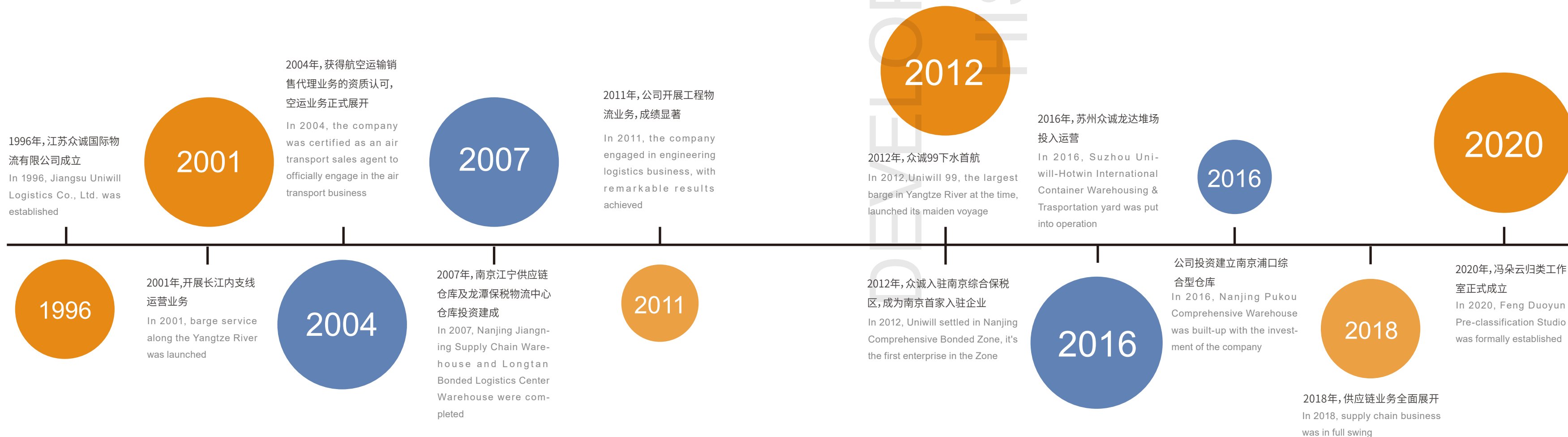
In the new era of pursuing corporate social responsibility, efficiency and knowledge, Uniwill has been committed to constantly improving its soft power of service, and has won the trust of customers and many awards by virtue of strong comprehensive strength and increasingly better quality management system. At the same time, Uniwill attaches great importance to scientific and technological innovation, and its own technical R&D teams use the modern logistics information and Internet technology to every link of the logistics chain, with remarkable results achieved in improving efficiency, accuracy and customer experience.

While creating social wealth, Uniwill sincerely shoulders the noble mission of "giving back to the society". For this reason, Uniwill has actively participated in charity and public welfare undertakings, thereby making positive contributions to combating disasters and epidemics, and promoting social harmony.

Under the corporate spirit of " Profession, Dedication, Our undertakings " and the value concept of "Integrity, Harmony and Excellence", Uniwill will, as always, provide customers with safe, timely, accurate, economical and considerate global logistics services in an all-around way.

发展历程

DEVELOPMENT HISTORY



业务与服务

BUSINESS AND SERVICES



- » 根据客户的不同要求, 结合产品特性, 众诚为客户量身定制出增值的全程物流解决方案。我们全力以赴只为以卓越的服务帮助客户赢得更好的竞争力。
- » 利用世界范围内健全的服务网络, 充分结合各种运输方式, 提供“门到门”、“桌到桌”、“点到点”服务, 众诚的服务延伸至世界的每个角落。
- » Depending on customer requirements and product characteristics, Uniwill offers customized value-added logistics solutions to customers, and strives to help customers win better competitiveness with excellent services.
- » Uniwill provides "door to door", "table to table" and "point to point" services by using worldwide comprehensive agency network, and various modes of transportation, to extend its service to every corner of the world.

签约船公司

Contract Shipping Companies



集装箱海运代理服务

Container shipping agency service

与全球100多家国际代理及30多家船公司合作, 年处理海运国际货物运输集装箱量达60万箱, 是长江中下游地区最大的订舱平台, 为客户提供安全、及时、准确、经济、周到的全方位服务。

Uniwill cooperates with more than 100 international agents and 30 shipping companies in the world, with the annual handling of 600,000 containers. It is the largest shipping booking platform in the Yangtze River, providing customers with safe, timely, accurate, economical, considerate and all-round services.

操作

Operation

有多年丰富经验的专业化操作人员, 为客户提供进出口集装箱和大宗货物的商品储运、转运分拨、装拆箱、门到门运输和口岸交接等服务。先进的网上订舱系统为客户提供全程可视化数据服务。

Experienced professional operators are capable of performing containers import and export, bulk goods storage and transport, transfer and distribution, CFS, door to door transport services. Advanced online booking system makes full visual data services available to customers.

化学品和特殊商品物流

Chemicals and special goods logistics

承揽化学品、危险品、罐式集装箱、液袋集装箱、冷藏箱及框架箱等特种箱的进出口货运业务并提供物流服务及增值服务。

In addition to general cargo logistics, Uniwill also undertake the import and export business of chemicals, dangerous goods, tank containers, liquid bag containers, refrigerated containers, frame containers, etc.

报关服务

Customs declaration service

高质量的企业内部管理和技术服务保证公司可直接向海关和检验检疫局实施EDI报关、报检。高准确率、高通关率是众诚持之以恒的准则。

High-quality internal management and technical services enable Uniwill to perform EDI customs declaration, inspection and quarantine directly to the customs authority. High accuracy rate and high clearance rate are the constant criteria of Uniwill.





驳船运输

BARGE TRANSPORT

承接江苏所有口岸和安徽芜湖与上海港之间的公共内支线中转服务，同时提供标准化的船舶代理服务。众诚践行“客户至上”的服务宗旨，协助客户提升竞争优势。

While providing standard shipping agency services, Uniwill undertakes transit services in public tributary lines from all the ports in Jiangsu province and Wuhu, Anhui to Shanghai port. Uniwill practices the service tenet of "customer first" to assists customers in improving their competitive advantages.



01

拥有现代化轮船 15 艘，每周可提供 14000TEU 进出口舱位至上海港中转。覆盖安徽芜湖和江苏所有口岸至上海外高桥及洋山港的班轮服务，保障船期。

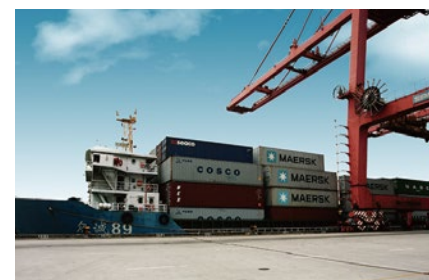
It has 15 modern ships and can provide 14000TEU import and export shipping space to Shanghai port for transshipment every week, covering regular ship services from all ports in Wuhu, Anhui and Jiangsu to Waigaoqiao and Yangshan Port, Shanghai on schedule.



02

江苏众诚国际船务代理有限公司凭借其母公司在国内货运代理行业的领先地位以及与国内外著名航运公司的良好合作关系，为客户提供专业的船舶代理服务。

Jiangsu Uniwill International Shipping Agency Co., LTD. is able to provide customers with professional shipping agency services by virtue of its parent company's leading position in China's freight forwarding industry and its good cooperative relationship with famous shipping companies at home and abroad.



03

江苏众诚国际船务代理有限公司提供江苏所有口岸和安徽芜湖与上海港之间的公共内支线中转服务。

Jiangsu Uniwill International Shipping Agency Co., Ltd. provides transit services in public tributary lines from all ports in Jiangsu and Wuhu, Anhui to Shanghai ports.

服务范围

Service scope



国际、国内门到门一站式服务

与国内外众多的航空公司签有销售代理协议，利用世界范围的业务网络，提供世界各地与国内全程进出口运输及相关各个环节的服务。

Door-to-door one-stop service at home and abroad

Uniwill can provide import and export transport and all related links of services at home and abroad by sales agency agreements with a large number of domestic and foreign airlines, and global business network.



鲜活、危险品、超大超重等特种货物运输

拥有经验丰富的专业团队，持有国际航空运输协会（IATA）和中国航空运输协会（CATA）颁发的各类证书，资质齐全，能熟练解决各种空运货物在进出口操作中的疑难问题。

Transportation of fresh or live goods, dangerous goods, super heavy goods and other special goods

Uniwill is fully qualified to solve the difficult problems in the import and export operation of all kinds of air cargo, thanks to its experienced professional teams and various certificates issued by the International Air Transport Association (IATA) and China Air Transport Association (CATA).



承接货物包机和机场货运站地面代理综合服务

拥有丰富的国际国内包机运作经验，熟悉机场和航空公司货运站地面代理操作各个环节，在南京禄口机场拥有海关监管仓库和专业地面代理操作团队，提供快速、优质的通关服务和收运、组板等专业货物地面服务。

Cargo charter flights and ground agent comprehensive services of airport cargo terminal

With rich experience in the operation of international and domestic charter flights, Uniwill is proficient in with all aspects of ground agent operation in airports and airline cargo terminal. It customs bonded warehouse and professional ground agent operation team in Nanjing Lukou Airport to provide fast and high-quality customs clearance services, as well as specialized cargo ground services such as cargo acceptance, transportation and pallet or container assembly.

签约航空公司

Contracted airlines





仓储物流

WAREHOUSING LOGISTICS

现代“仓储”不是传统意义上的“仓库”、“仓库管理”，而是在经济全球化与供应链一体化背景下的现代物流系统中的仓储。

众诚专业管理团队运用先进的信息系统技术和现代化设备能为客户提供物品的进出、仓库管理、分拣、加工、包装、配送及对物品信息进行有效的计划、执行和控制等各类增值服务。公司拥有包括保税库、海关监管库、化学品库、干货库、温控库、冷库等多种类型的仓库，可满足不同客户的多样化需求。

客户高度满意是众诚发展的原动力。

Modern "warehousing" refers to the warehousing in modern logistics system under the economic globalization and integration of supply chain, rather than the "warehouse" or "warehouse management" in the traditional sense.

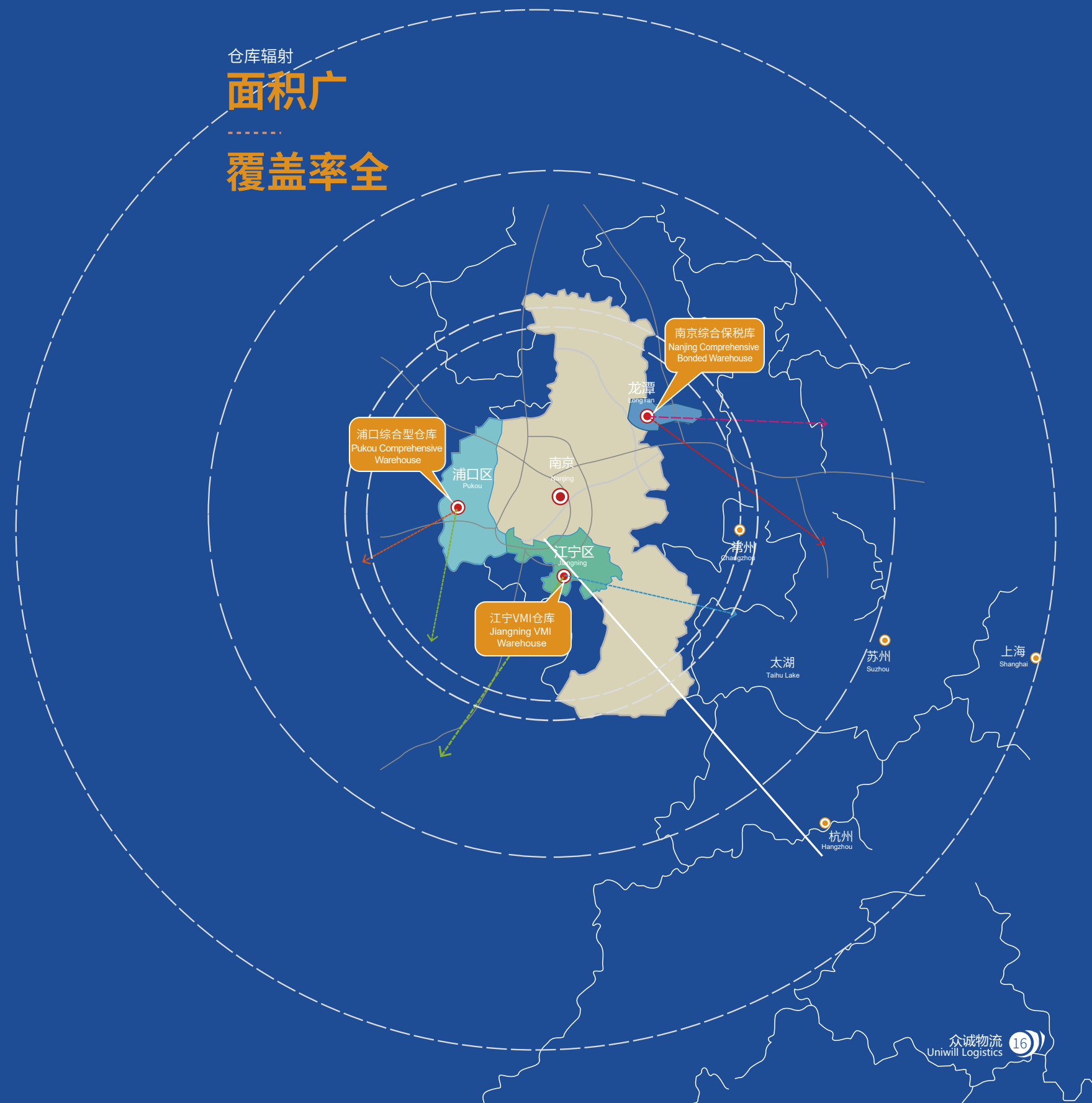
Uniwill professional management teams use advanced information system technology and modern equipment to provide customers with value-added services such as goods warehouse-in and warehouse-out, warehouse management, sorting, processing, packaging, distribution, and effective planning, implementation and control of goods. Uniwill has a variety of warehouses including bonded warehouse, customs supervision warehouse, chemical warehouse, dry cargo warehouse, temperature control warehouse, cold storage, etc., which can meet the diverse needs of different customers.

Customer satisfaction is the inherent driving force for Uniwill's development.

仓库辐射

面积广

覆盖率全





六大城市 Six cities

在南京、苏州、上海、扬州、重庆、成都
投资建设仓库

construct warehouses in Nanjing,
Suzhou, Shanghai, Yangzhou, Chongqing and Chengdu



70% 70 %

首家入驻南京综保区企业
操作南京综保区70%业务量

the first enterprise settled in Nanjing
Comprehensive Bonded Zone

70% of the business volume of Nanjing
Comprehensive Bonded Zone



25年 25 Years

深耕服务25年, 只为客户满意

Dedicated services for 25 years, only for
customer satisfaction



客户遍及全球 Customers worldwide

台积电、巴斯夫、LG、三星、法雷奥、
苏美达、美的、法国弓箭等

TSMC, BASF, LG, Samsung, Valeo, SUMEC,
Midea, and ARC International, etc.



南京综合保税库

Nanjing Comprehensive Bonded Warehouse

龙潭片区 30000平方米
江宁片区 8000平方米



南京江宁供应链仓库

Nanjing Jiangning Supply Chain Warehouse

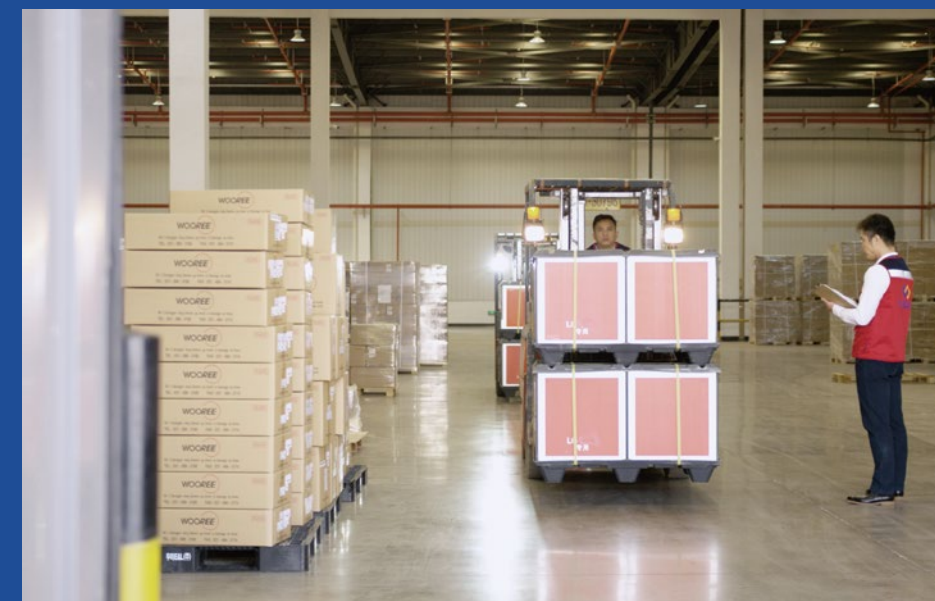
30000平方米



南京浦口综合型仓库

Nanjing Pukou Comprehensive Warehouse

21000平方米



其他城市仓库

Other warehouses

40000平方米



供应链管理

SUPPLY CHAIN MANAGEMENT

众诚供应链公司依托总公司国际化、专业化的供应链平台，充分结合货运代理、仓储、多式联运等业务优势，通过先进的信息系统和完善的质量管理体系，为客户设计集全程物流、仓储物流、信息支持等一体化供应链管理方案并提供一站式服务。众诚以专业的操作和贴心的服务确保货物安全、精细及高效运转，帮助客户提升竞争力。

With the support of international specialized supply chain platform of parent company, Uniwill Supply Chain Company fully exploits its business advantages in freight forwarding, warehousing to design integrated supply chain management solution for customers, including whole-process logistics, warehousing logistics, information support, and provide one-stop services by use of advanced information system and perfect quality management system. With professional operation and considerate services, Uniwill spares no efforts to ensure the safety, fine and efficient operation of goods, so as to help customers improve their competitiveness.



战略合作经典案例：法雷奥集团 (Valeo)

Classic case of strategic cooperation: Valeo

众诚供应链根据法雷奥总公司的订单负责其韩国线和欧美线零件供应商货物国际段订舱配载、清关服务，国内段货物清关、口岸交接、仓储VMI服务、精细化管理、库存控制、信息服务、法雷奥CTM系统维护和货物配送至分公司等一站式服务，并实现货物全程实时跟踪和可视化管理。

According to the order of Valeo Head office, Uniwill Supply Chain Company is responsible for international cargo space booking, stowage, customs clearance, domestic cargo clearance, port handover, storage VMI service, fine management, inventory control, information service, Valeo CTM system maintenance and cargo distribution to branch offices, and realize real-time cargo tracking and visual management in the whole process.



工程项目物流

ENGINEERING PROJECT LOGISTICS

众诚积极响应党的号召，配合国家“一带一路”经济发展战略，积极开拓海外物流市场，目前已在印尼、缅甸、老挝、泰国、新加坡、尼日利亚等多个国家拥有成熟的物流网络，并为国家多个对外工程项目物资提供国内出口报关、租船订舱、海外进口清关、国外段驳运、陆运等一站式全程物流服务，业务涵盖电力、化工、风电、桥梁、建材、装备、特种设备等细分市场，在工程项目物流领域积累了大量的操作经验。

In active response to the call of the party and the national economic development strategy of the "Belt and Road" Initiative, Uniwill has actively developed overseas logistics market, and formed a mature logistics network in Indonesia, Myanmar, Laos, Thailand, Singapore, Nigeria and other countries, to provide one-stop logistics services for domestic export declaration, ship booking, overseas import customs clearance, foreign lightering, land transportation for a number of foreign engineering construction project materials. Its business covers electric power, chemical industry, wind power, bridge, building materials, equipment, special equipment and other market subsectors, therefore accumulating rich operating experience in the engineering project logistics field.



印尼·爪哇岛工程建设项目
(全程运输经典案例)



缅甸·曼德勒省工程项目
(全程运输经典案例)



新加坡·低温液氮罐体
(特种设备案例)



苏州众诚龙达堆场, 位于江苏太仓港, 总面积达五万平方米, 提供集装箱堆存、中转、清洗、修理、租赁、仓储、货物装卸、集装箱拼箱、拆箱、装箱等业务。年集装箱操作量在太仓外堆场领域排名领先。

Located in Taicang Port, Jiangsu Province, Suzhou Uniwill-Hotwin International Container Warehousing & Transportation yard covers a total area of 50,000m², and is specialized in container storage, transfer, cleaning, repair, leasing, warehousing, cargo handling, container consolidation, unpacking, packing, etc. It takes a leading position in annual container operation volume in the field of Taicang storage yards.

主要客户

Major clients

- ▶ 中远海运 (COSCO)
- ▶ 太仓海运 (TCLC)
- ▶ 地中海航运 (MSC)
- ▶ 东方海外 (OOCL)
- ▶ 阳明海运 (YML)
- ▶ 长荣海运 (EMC)
- ▶ 现代商船 (HMM)

四大优势

Four advantages

地理位置优越

Superior location

面积达5万平方米

Area up to 50,000m²

软硬件设备优势

Good hardware and software equipment

个性化定制服务

Personalized customization services



通过专业服务帮助企业精准归类、降低贸易风险、加快企业通关速度, 提升企业对进出口贸易的可预见性。

To help enterprises accurately classify goods, reduce trade risks, speed up customs clearance, and improve the predictability of import and export trade through professional services.

冯朵云归类工作室

FENG DUOYUN PRE-CLASSIFICATION STUDIO



冯朵云归类工作室为南京关区首批获得预归类资质的专业工作室, 工作室全体成员均通过中国报关协会举办的进出口商品归类专业能力水平测试, 并取得优异成绩 (核心成员考试排名全国第二、江苏区第一)。工作室一直以来秉承公司“专业、敬业”的经营理念, 帮助企业梳理商品编码、完善申报要素、提供咨询解答商品归类问题、出具《预归类意见书》或《预归类备案书》、协助企业申办海关归类预裁定、对有争议的归类提供专业技术支援。

Feng Duoyun Pre-classification Studio is one of the first batch of professional studios that obtain pre-classification qualification in Nanjing. All the members of the studio have passed the professional examination test of import and export commodity classification held by China Customs Declaration Association, with excellent test results (the core members rank the second in China and the first in Jiangsu district in terms of test results). The studio has always been adhering to the business philosophy "profession and dedication" to help enterprises sort out commodity code, refine declaration elements, provide consultation about product pre-classification questions, issue the pre-classification opinions or pre-classification records, apply for pre-determination of customs pre-classification, and offer professional technical support for controversial pre-classifications.

增值服务

遇到质疑可安排专员与现场海关沟通解释
Value-added services
Assign special person to communicate with customs for explanation

数据库服务

为客户定制数据库信息系统
Database services
Tailor database information systems for customers

擅长领域

机电设备、汽车零部件、化工品、食品等
Areas of expertise
mechanical and electrical equipment, auto parts, chemicals, food, etc

15 年以上 归类经验

More than 15 years of experience in pre-classification

10 余名 预归类师

More than 10 pre-classification engineers

3 万余条 年服务量

More than 30,000 pieces of service annually

3 个工作日 完成时间

3 working days of completion

众诚以其自身雄厚的系统研发能力将现代物流概念与物联网技术、人工智能技术、大数据处理技术相结合,应用于物流信息系统的研发,为客户提供全程一站式物流系统解决方案和智能化的数据服务。实现从客户业务线上接单到全程供应链服务的系统化管控,物流全程各环节数据的自动化收集、智能化处理和提前预判异常分析,保证货物顺利出运,为客户提供全程可视化物流数据服务。

为客户提供了灵活的“量体裁衣”式定制化软件系统,配合客户业务的发展,进行系统合适的深度改造,满足客户个性化服务需求,优化与客户系统交互协同能力,提高工作效率。为客户提供标准化的数据增值服务,利用数据智能化推送和客户定制化的数据服务,与客户信息系统实现数据共享,消除信息盲点,最大化挖掘数据资源价值。

By virtue of strong system R&D ability, Uniwill combines modern logistics concept with IoT technology, AI technology and big data processing technology to be applied in the research and development of its logistics information system, so as to provide customers with one-stop logistics system solutions and intelligent data services. As a result, Uniwill realizes systematic management and control from customers' online order receipt to overall supply chain service, and performs automatic collection, intelligent processing and abnormal analysis of all links of logistics in the whole process, thereby ensuring the smooth delivery of goods, and providing customers with visual logistics data services throughout the process.

Uniwill provides flexible "tailored" software system for customers, and launch appropriate in-depth transformation to adapt to the development of customers' business and meet customers' personalized service needs. Besides, Uniwill optimizes its ability of interaction and collaboration with customers' system, improves work efficiency, makes standard value-added data services available to customers, and utilizes intelligent data push and customized data services, to realize data sharing with customer information system, eliminate information blind spot, and maximize the value of data resources mining.



>>> 众诚愿景 / VISION

成为全球领先的一站式国际物流服务商

Become the world's leading provider of one-stop international logistics services

>>> 众诚使命 / MISSION

追求员工物质与精神两方面的幸福,持续为客户提供可靠、迅速、专业的一站式全球物流服务

Make staff happy in both material and spiritual aspects, and continuously provide customers with reliable, rapid and professional one-stop global logistics services

>>> 众诚精神 / SPIRIT

专业、敬业、我们的事业

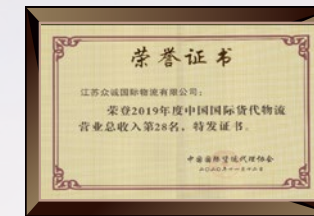
Profession, Dedication, Our Undertakings

公司荣誉资质

HONORS AND QUALIFICATIONS



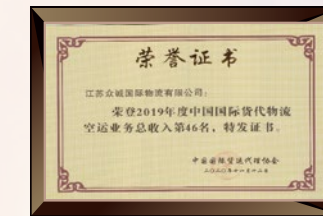
2019年度中国货代物流企业
海运五十强 第10名
The 10th of China's top 50 freight forwarding logistics enterprises in sea transport in 2019



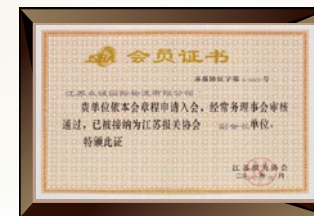
2019年度中国货代物流企业
百强综合榜 第28名
The 28th of China's top 100 freight forwarding logistics enterprises in comprehensive strength 2019



2019年度中国货代物流企业
民营五十强 第13名
The 13th of China's top 50 private freight forwarding logistics enterprises in 2019



2019年度中国货代物流企业
空运五十强 第46名
The 46th of China's top 50 freight forwarding logistics enterprises in air transport in 2019



江苏省报关协会副会长单位
Vice president unit of Jiangsu Customs declaration Association



江苏省重点物流企业
Key logistic enterprises in Jiangsu Province



全国优秀报关企业
National excellent customs declaration enterprise



南京市“抗震救灾突出贡献”
先进单位
Nanjing advanced unit of "outstanding contribution to earthquake relief"

分公司信息

BRANCHES



▲ 上海众诚 (UNIWILL SHANGHAI)

地址:上海市虹口区吴淞路469号森林湾大厦C座808室

Address: Room 808, Block C, Forest Bay Building, 469 Wusong Road, Hongkou District, Shanghai

TEL: 021-63094238 EMAIL: branch.sh@uniwill56.com

▲ 张家港众诚 (UNIWILL ZHANGJIAGANG)

地址1: 江苏省张家港市金港镇江海北路17号

Address 1: No.17 Jianghai North Road, Jingang town, Zhangjiagang City, Jiangsu Province

TEL: 0512-58706095 EMAIL: branch.zjg@uniwill56.com

地址2: 张家港市沙洲西路天霸商务馆C—619

Address 2: C-619, Tianba Business Hall, Shazhou West Road, Zhangjiagang City

TEL: 0512-58675063 EMAIL: sales001@uniwill56.com

▲ 苏州众诚 (UNIWILL SUZHOU)

地址:江苏省苏州工业园区苏绣路苏州中心88号商务楼B幢10楼01室

Address: Room 01, 10/F, Building B, Business Tower, 88 Suzhou Center, Suxiu Road, Suzhou Industrial Park, Jiangsu Province

TEL: 0512-62858733 EMAIL: branch.sz@uniwill56.com

▲ 太仓众诚 (UNIWILL TAICANG)

地址:江苏省苏州市太仓市浮桥镇北环路港城广场智慧港2号楼1707

Address: 1707, Building 2, Wisdom Port, Gangcheng Plaza, Beihuan Road, Fuqiao Town, Taicang City, Jiangsu Province

TEL: 0512-53578881 EMAIL: branch.tc@uniwill56.com

▲ 常熟众诚 (UNIWILL CHANGSHU)

地址:江苏省常熟市闽江东路世茂商务中心广场A幢1006室

Address: Room 1006, Building A, Shimao Business Center Plaza, Minjiang East Road, Changshu, Jiangsu Province

TEL: 0512-51925175 Email: branch.cs@uniwill56.com

▲ 南通众诚 (UNIWILL NANTONG)

地址:江苏省南通市崇川区工农南路156号鑫乾国际广场B栋中单元1405

Address: Unit 1405, Building B, Xinqian International Plaza, 156 Gongnong South Road, Chongchuan District, Nantong City, Jiangsu Province

TEL:0513-55010710 EMAIL: branch.nt@uniwill56.com

▲ 镇江众诚 (UNIWILL ZHENJIANG)

地址:江苏省镇江市京口区禹山北路1号青春公寓6楼605

Address: 605, 6/F, Youth Apartment, No.1, Yushan North Road, Jingkou District, Zhenjiang City, Jiangsu Province

TEL: 0511-85278848 EMAIL: branch.zj@uniwill56.com

▲ 扬州众诚 (UNIWILL YANGZHOU)

地址:江苏省扬州市文汇西路162号联合广场B座501

Address: 501, Block B, Union Plaza, 162 Wenhui West Road, Yangzhou City, Jiangsu Province

TEL: 0514-87892205 EMAIL: branch.yz@uniwill56.com

▲ 常州众诚 (UNIWILL CHANGZHOU)

地址: 江苏省常州市新北区府西花园商用房6-301

ADD: 6-301, Commercial Apartment, Fuxi Garden, Xinbei District, Changzhou City, Jiangsu Province

TEL : 0519-85167000 EMAIL: branch.cz@uniwill56.com

▲ 芜湖众诚 (UNIWILL WUHU)

地址: 安徽省芜湖市经济技术开发区越秀路16号北城水岸2栋2楼

Address: 2/F, Building 2, Beicheng Shui'an, No.16, Yuexiu Road, Economic and Technological Development Zone, Wuhu City, Anhui Province

TEL: 0553-5847066 EMAIL: branch.wh@uniwill56.com

▲ 九江众诚 (UNIWILL JIUJIANG)

地址: 江西省九江市开发区南海路光辉大厦1612室

Address: Room 1612, Guanghui Building, Nanhai Road, Jiujiang Development Zone, Jiangxi Province

TEL: 0792-8986768 EMAIL: branch.jj@uniwill56.com

▲ 滁州众诚 (UNIWILL CHUZHOU)

地址:安徽省滁州市南谯区龙蟠大道188号

ADD:No.188 Longpan Avenue, Nanqiao District, Chuzhou City, Anhui Province

TEL: 0550-3012107 EMAIL: branch.chuz@uniwill56.com

▲ 合肥众诚 (UNIWILL HEFEI)

地址:安徽省合肥市包河区徽州大道恒生阳光城8栋702室

Address: Room 702, Building 8, Hengsheng Sunshine Town, Huizhou Avenue, Baohe District, Hefei City, Anhui Province

TEL:0551-65295289 EMAIL: branch.hf@uniwill56.com

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众诚凝聚力

UNIWILL COHESION