

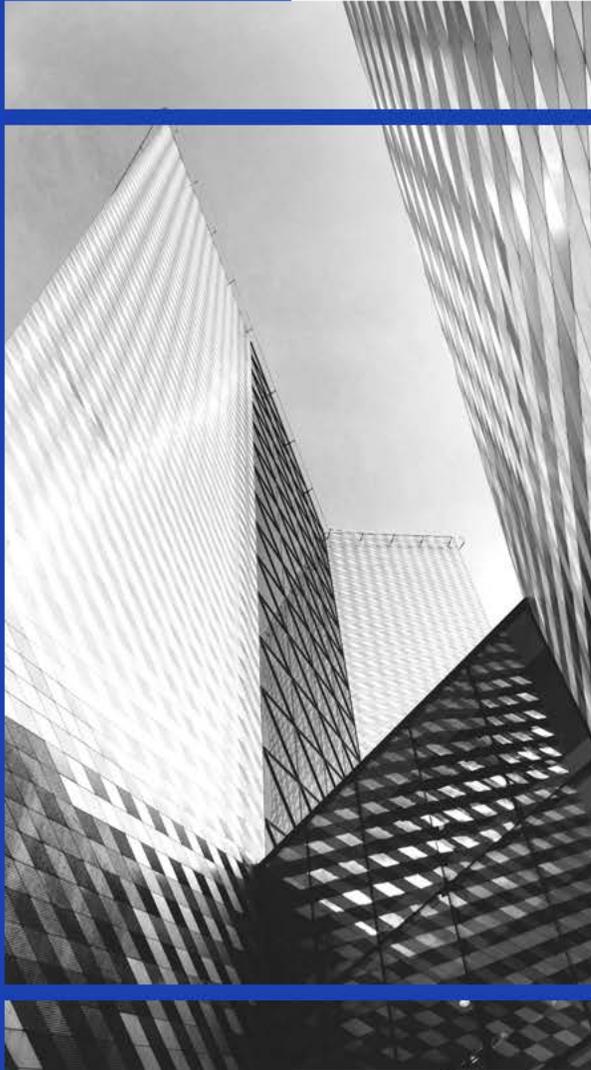


# BONDEX GROUP

Drive the supply chain with technology to create greater value

B O N D E X C O M P A N Y P R O F I L E

2023-01



# CONTENT

- Company Profile
- Bondex's History
- Business Profile
- Qualifications & Honors
- Social Responsibility

# 01

PART ONE

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# Company Profile

# Company Profile



## MISSION

Drive the supply chain with technology to create greater value



## VISION

A leading supply chain logistics service provider in China



## VIEW OF SERVICE

Value creation based on professional service

# Company Profile



Founded in  
1996



Share Capital  
205 Million Shares



Staffs  
2,000+



Customers  
10,000+



Branches & Subsidiaries  
80+



Global Partners  
200+

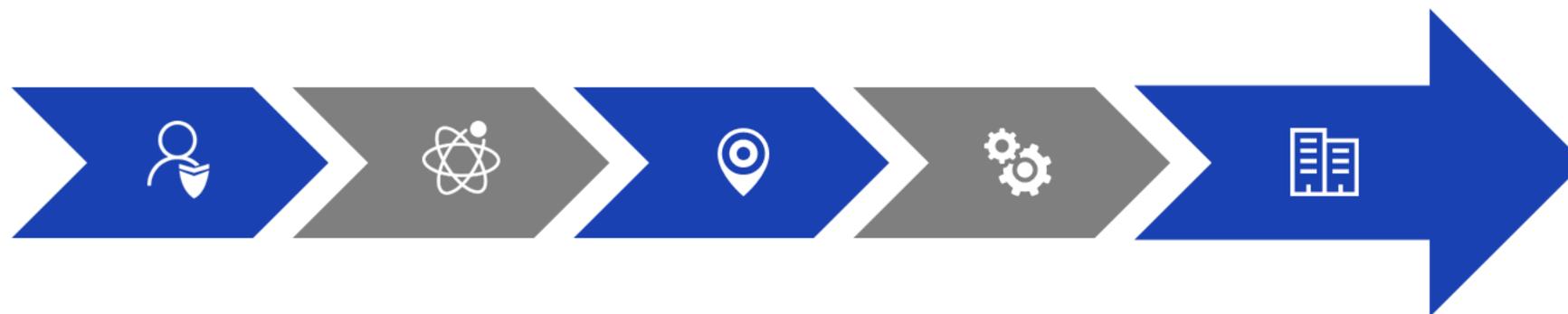
# 02

PART TWO

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# Bondex's History

# Bondex Development



Start-Up &  
Pioneering

(1996-2003)

Development &  
Consolidation

(2004-2012)

Quality  
Upgrade

(2013-2020)

Keep  
Forging Ahead

(2021-)



# Start-Up & Pioneering

(1996-2003)



- Taking Qingdao headquarters as the core, we spread our basic logistics services to surrounding areas. A number of branches were established successively in Zhengzhou, Beijing, Tianjin, Xi'an, Jinan, Yantai, Weihai, etc.
- A unique model of basic logistics service was formed by combining and integrating our two advantageous services of shipping agency and customs declaration and inspection.

## Business Focus: Traditional Freight Forwarding Services



Sea Freight Service



Air Freight Service



Land Transport Service



Warehouse Service



Customs Affairs Service

# Development & Consolidation

(2004-2012)



- More branches were set up in Chengdu, Shanghai, Wuhan, Chongqing, Guangzhou, Shenzhen, etc., and regional subsidiaries specializing in supply chain logistics were established including Chengdu Bondex FTZ, Qingdao Hengcheng, etc. A comprehensive logistics operation network was formed, covering major ports of the Bohai Rim, the Yangtze River Delta, the Pearl River Delta, the central, western and southwestern China, etc. The contract logistics service focusing on "intelligent warehousing service" was under vigorous development.

## New Business:



Project Logistics



Cross-Border E-Commerce Logistics

# Quality Upgrade

(2013-2020)



- With the implementation of the national "The Belt & Road" strategy and the general trend of domestic industrial transfer and upgrading, subsidiaries and branches were established successively in Xi'an, Fujian, Hefei, Hainan, the United States, Vietnam, Thailand, Cambodia and Malaysia to further develop service outlets worldwide.
- According to the actual needs of our clients, two mature supply chain service modes, namely "supply chain solution for semiconductor wafer manufacturing" and "supply chain solution for semiconductor display manufacturing" were formed.

## Expand industry:



Railway Transport Service



Semiconductor



Electronics



Auto Parts



Fresh and Perishable Goods



Textile and Apparel

# Keep Forging Ahead

(2021-)

- A national logistics network has been established, and the "two-wheel-drive" strategic development mode has been preliminarily realized, that is, the "horizontal expansion" strategy and the "vertical extension" strategy are mutually driven and promoted, so that our business can achieve sustainable "symbiosis, mutual growth and regeneration" development.
- In 2021, Bondex Supply Chain Management Co., Ltd. landed on the main board of Shanghai Stock Exchange successfully.



## Key products: three cores and two engines



Sea Freight Service



Air Freight Service



Railway Transport Service



Contract Logistics



Cross-Border E-Commerce Logistics



# 03

PART THREE

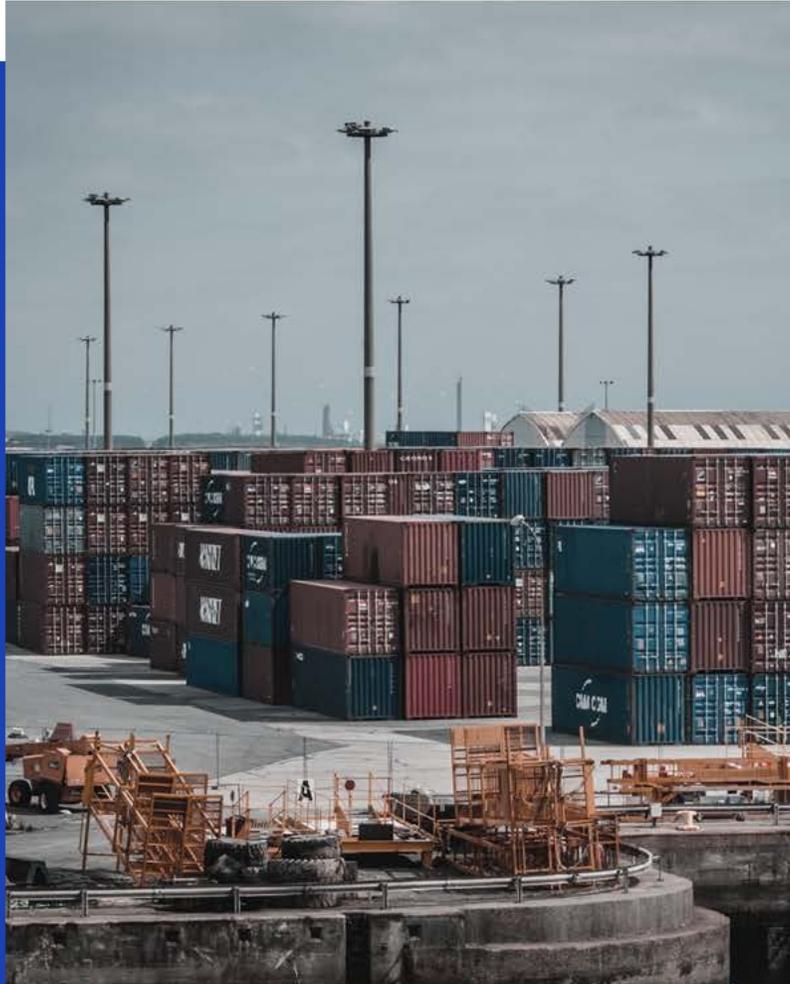
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Business Profile

# Sea Freight Service

With the three service systems of “advantageous freight rate, guaranteed shipping space and professional operation”, Bondex has signed contracts with several ship owners to provide customers with cross regional logistics solutions covering all major ports around the world, and provide one-stop comprehensive shipping services such as quick door-to-door quotation, online space booking, dynamic tracking and professional consulting.





## Liner Business

- Cargo booking agent of 16 internationally renowned shipping companies
- Competitive routes(Southeast Asia / Europe / Mediterranean Area / Middle East - Red Sea - India & Pakistan / Latin America / Africa Routes), abundant shipping space
- Special container transportation solution planning
- SOC Service: covering major ports of Europe, the United States, Canada and southeast Asia



## LCL Service

- Professional & efficient team
- Intelligent LCL warehouse, import and export unpacking and packing, goods transfer
- Seamless data connection of LCL system and transparency in the whole process
- Business covering the United States, Europe, southeast Asia, Japan and South Korea, etc.



## NVOCC Service

- NVOCC registered with the Ministry of Transport of the People's Republic of China & The Federal Maritime Commission (FMC) in the United States
- Member of WCA, CPN, and CCA
- Core products: Asia-American channel, end-to-end one-stop service
- Sea-rail, sea-air and other multimodal transport services empowering our clients' supply chains

## Import Service

- Scheme planning and implementation for FCL import and domestic distribution
- Import distribution from LCL
- Professional and accurate door-to-door service
- Customized door-to-door transportation scheme for equipment and large cargo

# Air Freight Service



With a strong focus on market trends and demands, we have created a standardized end-to-end one-stop air freight platform with all services integrated in it including booking, customs clearance, warehouse and distribution, providing efficient, safe and value-added services.

Strategic Partners:

China Eastern, Sichuan Airlines, Hainan Airlines, Lufthansa, All Nippon Airways

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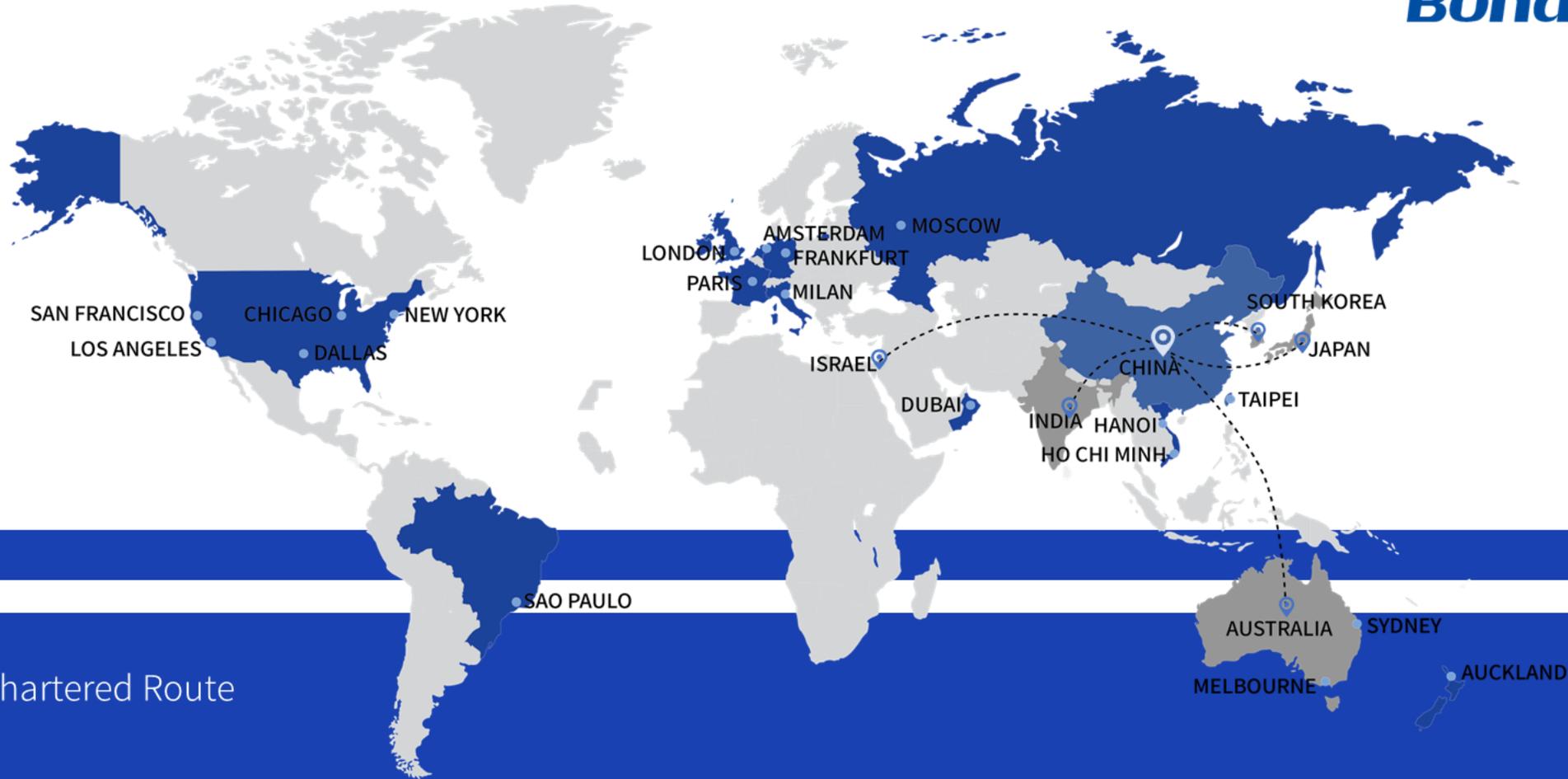
Tier 1 agent of  
33 airlines

46

46 BSA  
Route

16万

Annual Volume:  
160,000+ Tons



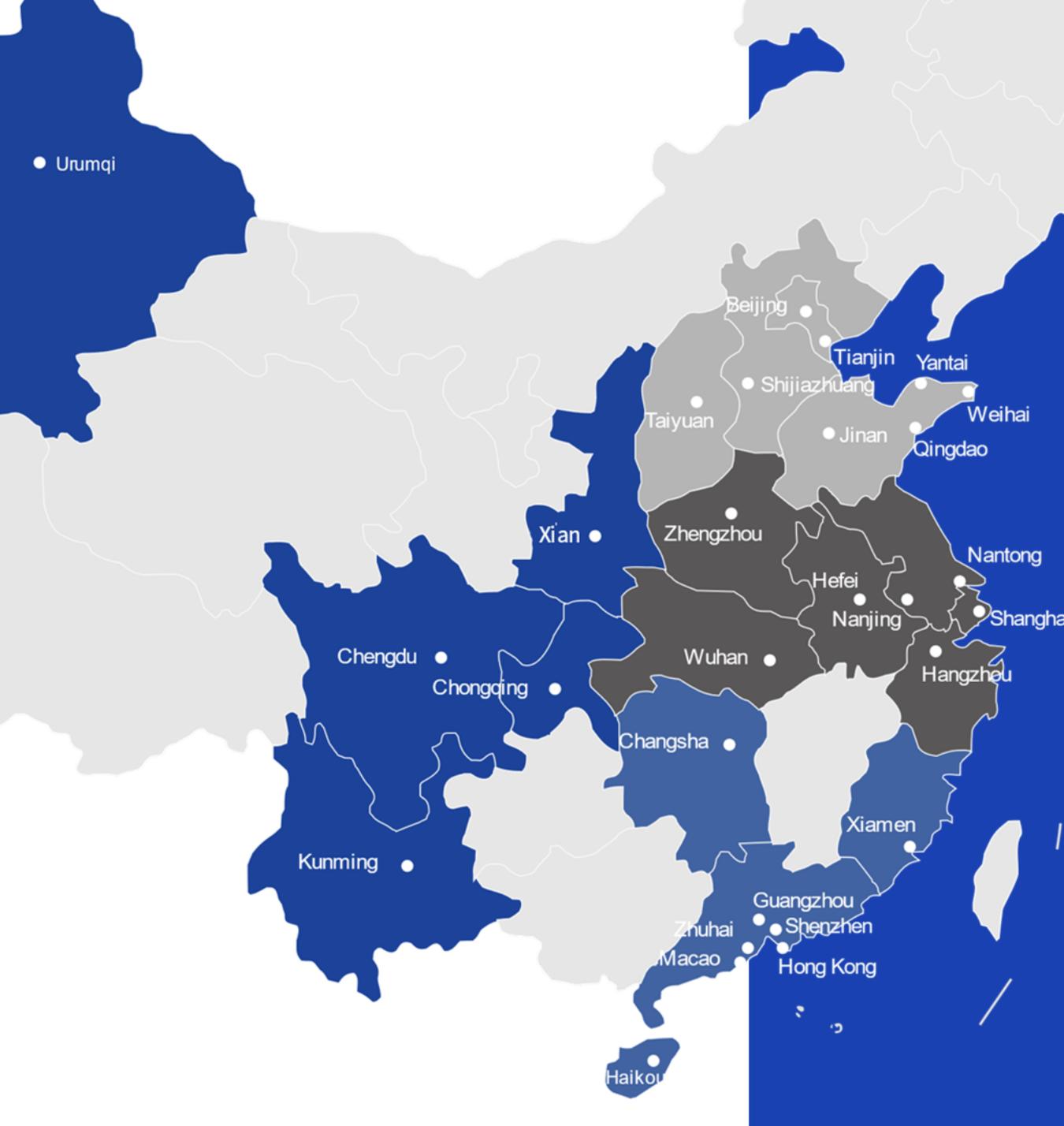
### Chartered Route

- PVG/NTG – NRT/KIX
- PVG – BLR
- HFE ⇌ ICN

- CTU – TLV
- CKG/CTU – NRT/KIX
- CKG – IST

- CKG – DXB
- HAK ⇌ MXP (Fashion Express)
- HAK – SYD

Bondex's private warehouses for freezing goods and dangerous goods at Hefei Xinqiao International Airport are able to accept temperature-controlled goods and class 3, 6 & 9 dangerous goods.



### ➤ Air Network in China

- Covering 27 main cities with 11 hub airports in China
- Delivery among domestic main airports within 36 hours (Domestic Air or Land Transport)
- All-round cargo care services at tarmacs and cargo terminals
- TAPA certified warehouse services to ensure cargo quality and safety
- 7x24 hour response mechanism for customs declaration, AEO certification counseling

# Railway Transport Service

Bondex's railway business has been closely developed with the "Belt and Road" national strategy, and its business scope covers North China, East China, South China, Northwest & Southwest China and other regions. The railway channel links to Europe, Belarus, Russia, Central Asia, South Asia and other countries, amounts to 36 cities and 58 railway lines.

- Operates numbers of international and domestic rail shipping lines, rich rail station resources, strong distribution capabilities
- Short transit time, high efficiency, whole process tracking
- Customized solutions, fast quotations, sufficient space and stable slots
- Professional team, high-quality service, excellent after-sales service



## Products and Services



Bulk cargo trains for  
domestic trade



International road-rail  
transportation



Rail-sea cross-border  
cargo transportation



China-Europe freight trains &  
China-Central Asia freight trains



East China/South China-  
Kunming/Chengdu/Chongqing  
freight trains



New Western Land-sea  
Corridor: China-Laos &  
China-Vietnam freight trains

## Competitive Lines

01 Linyi/Jinan/Jiaozhou-Europe/Russia/Belarus/Central Asia five countries

02 Xi'an-Europe/Russia/Belarus/Central Asia five countries

03 Urumqi-Europe/Russia/Belarus/Central Asia five countries

04 Chengdu/Chongqing-Europe/Russia/Belarus/Central Asian Five Countries

05 Chengdu/Chongqing-Laos/Thailand/Vietnam

06 East China/South China-Europe/Russia/Belarus/Central Asia Five Countries

07 Zhengzhou-Europe/Laos/Thailand/Vietnam

08 East China/South China-Laos/Thailand/Vietnam

09 Guangzhou-Hainan (sea-rail combined transport)

# Customs Affairs Service

- Providing cross-border end-to-end one-stop customs compliance solutions
- Providing integrated customs clearance and port/territory inspection services for our clients on our good information platform with independent intellectual property rights
- Providing value-added services such as pre-categorization, pre-ruling, AEO counseling, post-checking, compliance auditing for our clients on our self-developed e-account and internal customs management platform.
- Created an enterprise-level intelligent customs ecosystem with intelligent customs clearance, intelligent control and intelligent interconnection, so as to improve our clients' compliance level, and provide support in supply chain optimization.



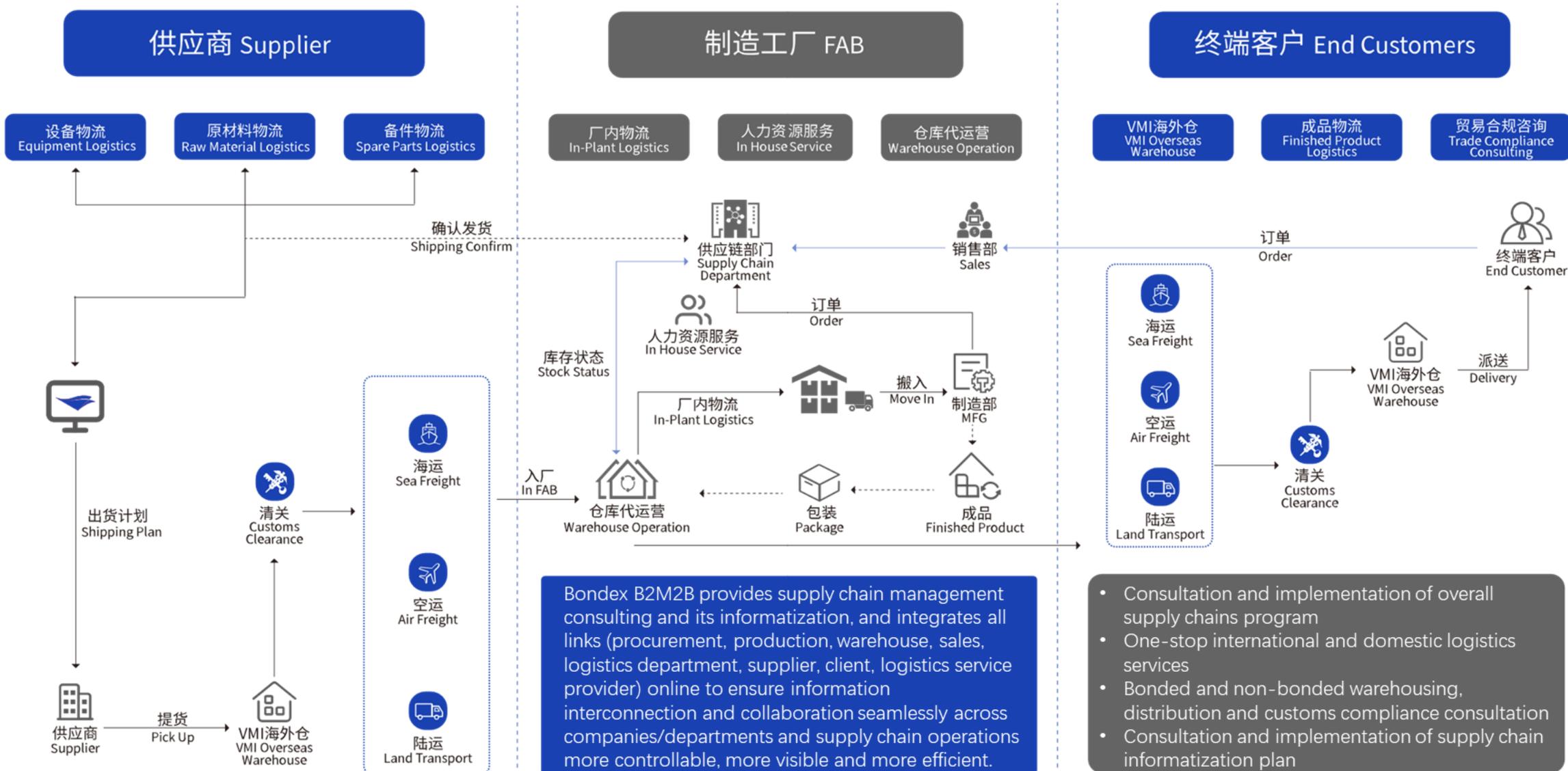


We have established an end-to-end one-stop comprehensive service network for the semiconductor, electronics, auto parts and battery industries, extending our services to our clients' upstream and downstream needs, including supply chain consultation and implementation, international and domestic one-stop logistics transportation, bonded and non-bonded warehousing, cargo distribution, customs compliance consultation and practical operation, consultation and implementation of supply chain informatization, and other customized services.

## ➤ Semiconductor Industry Case:

We are serving over 20 panel factories in full chain logistics business, including logistics services to semiconductor equipment, raw materials, finished products, spare parts, supply chain trade services and customs clearance services, etc.

# B2M2B Supply Chain Logistics Example





## ➤ Warehouse Service

- Professional one-stop service for bonded warehousing and distribution of spare parts, raw materials and finished products in the semiconductor industry
- Seamlessly connect with our clients' systems such as ERP, OMS, TMS, CMS, enabling visualized operation and supervision in the whole process



- Domestic warehouse area nearly 250,000 square meters & foreign cooperative warehouse area nearly 70,000 square meters
- Value-added services: providing customized services, such as quality inspection, labeling, customized packaging, delivery to line, etc.



## ➤ Land Transport Service

We develop advanced contract logistics on SaaS, driving the integration of large fleets of high-quality transport capacity to realize high-value cargo transportation transactions and extend the post-logistics service system. We also focus on contract logistics to realize in-depth management and control and community-based operation with easy access and strong bonding.



China-Vietnam cross-border transportation: provide door-to-door service, connect all cities in Southeast Asia/Indochina, with the advantages of higher price performance ratio and operational flexibility.



- Integrating nation-wide land transport resources in China
- Service network covering all parts of China
- Advanced and professional information system with full visibility
- Providing multi-scenario logistics solutions

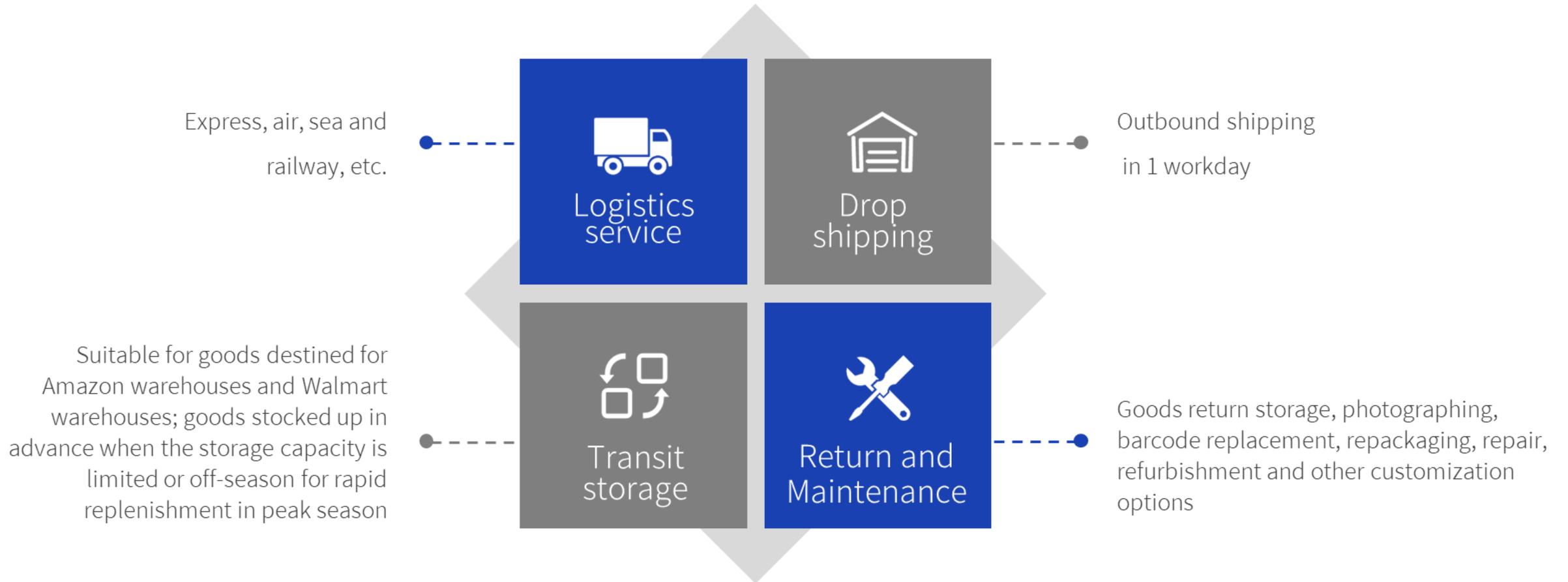
# Cross-Border E-Commerce Logistics

B2B2C integrated solutions ranging from overseas warehouse services, cross-border logistics to customs plan consulting, bonded stocking and warehousing, sorting and delivery, platform distribution, etc.

## Foreign cooperative warehouse:

- U.K Warehouse: Liverpool / Leicester, England
- American Western Warehouse: Los Angeles, CA
- American Central Warehouse: Indianapolis, IN
- Germany Warehouse: Koln, North Rhine-Westphalia
- Canada Warehouse: Vancouver, BC





# Digital Technology



Digitalization is the foundation of smart logistics. Taking the clients as our priority, we have established a one-stop comprehensive logistics service platform named “BondexOne” by combining modern technologies (such as cloud computing, big data and the Internet of things) with logistics industry experience. The “BondexOne” platform offers "one order to the end" digitized services for sea freight, air freight, railway transport, customs affairs, land transport, bonded warehousing and overseas warehousing. Artificial intelligence (AI) technology has been widely used: by using OCR, RPA and intelligent recommendation, we have built our own big data platform to provide clients with effective and compliant full-process services including decision-making analysis, data statistics and reports for their import and export business, aiming to reduce costs and increase efficiency.

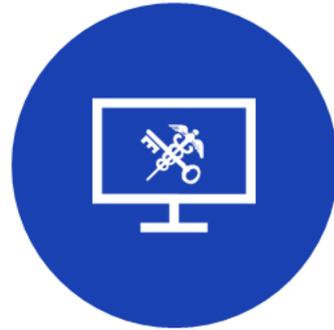
## Service Overview



### BondexOne

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BondexOne, the one-stop comprehensive logistics service platform, takes the on-time delivery rate of orders as the management model. It is visible throughout the serving process and provides booking service of all our logistics services with customized combination.



### Smart Customs Clearance Platform

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We provide our clients, other logistics enterprises and customs declaration enterprises with one-stop comprehensive services including trade compliance, E-port docking, speed-upped efficient customs clearance.



### Operating Platform

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We offer various services with industry standards to meet the needs of import and export business via sea freight, air freight and railway transportation by integrating the industry's ecological resources and obtaining ship, flight and train dynamics and cargo status in real time.



### Land Transport Service Platform

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We focus on loading and transportation monitoring, automatically collect internal and external node information, and complete the whole life cycle management and tracking of land transportation orders.

# Project and Bulk Logistics



We provide tailor-made logistics solutions for the infrastructure construction along the Belt and Road and the upgrade of China's equipment industry, giving support to Chinese enterprises going global.

- Providing end-to-end logistics services for engineering projects
- Focusing on bulk logistics solutions for petrochemical industry, heavy equipment, mining machinery, floating equipment, new energy, energy engineering, port machinery, etc.
- Leasing and operating a number of special ships, making customized routes for our clients



Addis Ababa-Djibouti  
Railway Project



Bangladesh Padma Bridges  
Railway Link Project



South Africa Shipunloader Project  
Main body 725 tons, size: 60\*22\*36 meters



VENEZUELA Tugs Project  
26.8\*10\*15.7 meters, 400 tons/ship

## Project and Bulk Logistics Cases

# 04

## PART FOUR

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# Qualifications & Honors

# Qualifications & Honors



- China Top 100 Brand Value Logistics Enterprise
- AEO (Authorized Economic Operator)
- Member of IATA
- Non-Vessel Operating Common Carrier (NVOCC)
- ISO9001: 2015 Quality Management Certification
- TAPA Certification
- National Outstanding Customs Declaration Enterprise by China Customs Brokers Association
- "AAA" Class (the highest level) Credit Rating Enterprise in China Enterprise Credit Assessment
- Import and export goods classification service enterprises



# Qualifications and Honors



- The designated logistics service provider for the Shanghai Expo 2010
- Exclusive logistics service supplier of the Qingdao World Horticultural Expo 2014
- Honored as "AAAAA logistics enterprises" in 2020
- Since 2020, become the designated logistics service provider of the China International Import Expo for three years
- Designated logistics service provider for the 2021/2022 China International Consumer Products Expo (Hainan Expo)

# 05

PART FIVE

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Social  
Responsibility

# Social Responsibility

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- In 1996, began to provide financial aid to students in extreme poverty and help poor families
- In 1998, donated money to the poor college students in Qingdao
- In 1999, donated money the sick children
- In 2002, jointly established a ten million yuan scholarship fund with Ocean University of China, and became their training base
- In 2003, became a founding member of Qingdao charity federation, helping 500 families in poverty
- In 2004, Bondex scholarship was established in Shandong Foreign Trade Vocational College
- In 2008, donated a million yuan to build Si Chuan Deyang Huangxu school because of Wenchuan earthquake



# Social Responsibility

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- In 2009, established Bondex Charity Foundation to promote love and give back to the society
- In 2009, awarded by the title of "Qingdao charity award -- the most caring charity donation enterprise"
- In 2015, signed a school-enterprise cooperation agreement with North China University of Technology to set up an internship base for overseas students
- In 2017, established the "Bondex Scholarship" at Qingdao University, and the "off-campus classroom" was established to carry out school-enterprise cooperation
- In 2019, cooperated with Guangxi National University to establish school-enterprise cooperation, established Bondex scholarship, and built a "university employment and entrepreneurship practice base"



# THANKS

A Leading Supply Chain Logistics Service Provider

B O N D E X C O M P A N Y P R O F I L E

2023-01